



**BELARUSIAN
UNIVERSAL
COMMODITY
EXCHANGE**

**AN EFFECTIVE MECHANISM FOR THE DEVELOPMENT
OF TRADE RELATIONS**

WWW.BUTB.BY



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What is BUCE

82 countries

20
years in business

36 000
buyers and sellers

550 000
contracts annually

8 billion
USD
turnover



Representative office
in Shanghai, China

8000+
foreign companies





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TOP- 5 markets in 2024

1 Russia 

2 China 

3 Azerbaijan 

4 Uzbekistan 

5 UAE 

Major trading partners



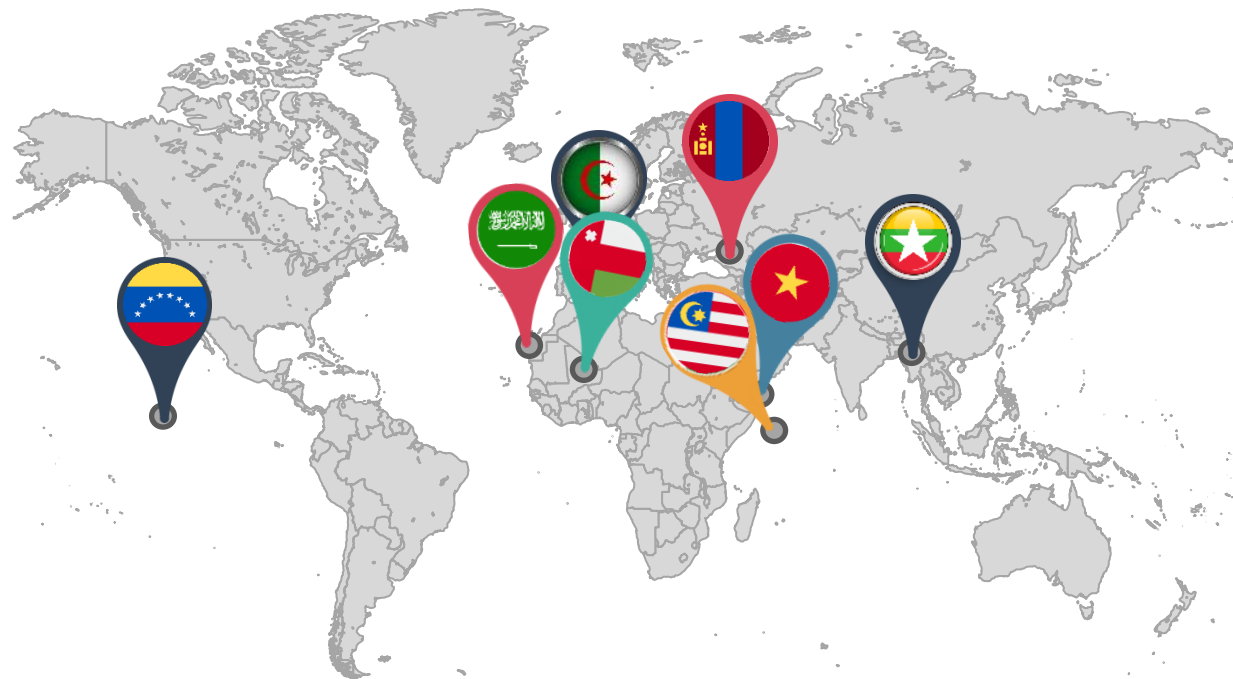


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New markets in 2025

- 1 Myanmar
- 2 Venezuel
- 3 ^aAlgeria
- 4 Oman
- 5 Vietnam
- 6 Malaysia
- 7 Saudi Arabia
- 8 Mongolia

New trading partners





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55 brokers

11 countries

35 Belarus

6 Russia

4 Uzbekistan

3 China

1

Kazakhstan

Mongolia

Singapore

Egypt

Latvia

Poland

Tajikista

n

Network of brokers





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Belarus' position in world rankings



3rd place
in the
world

butter export



3rd place
in the
world

whey powder export



4th place
in the
world

cheese export



5th place
in the
world

**skimmed
milk powder export**



16th place
in the
world

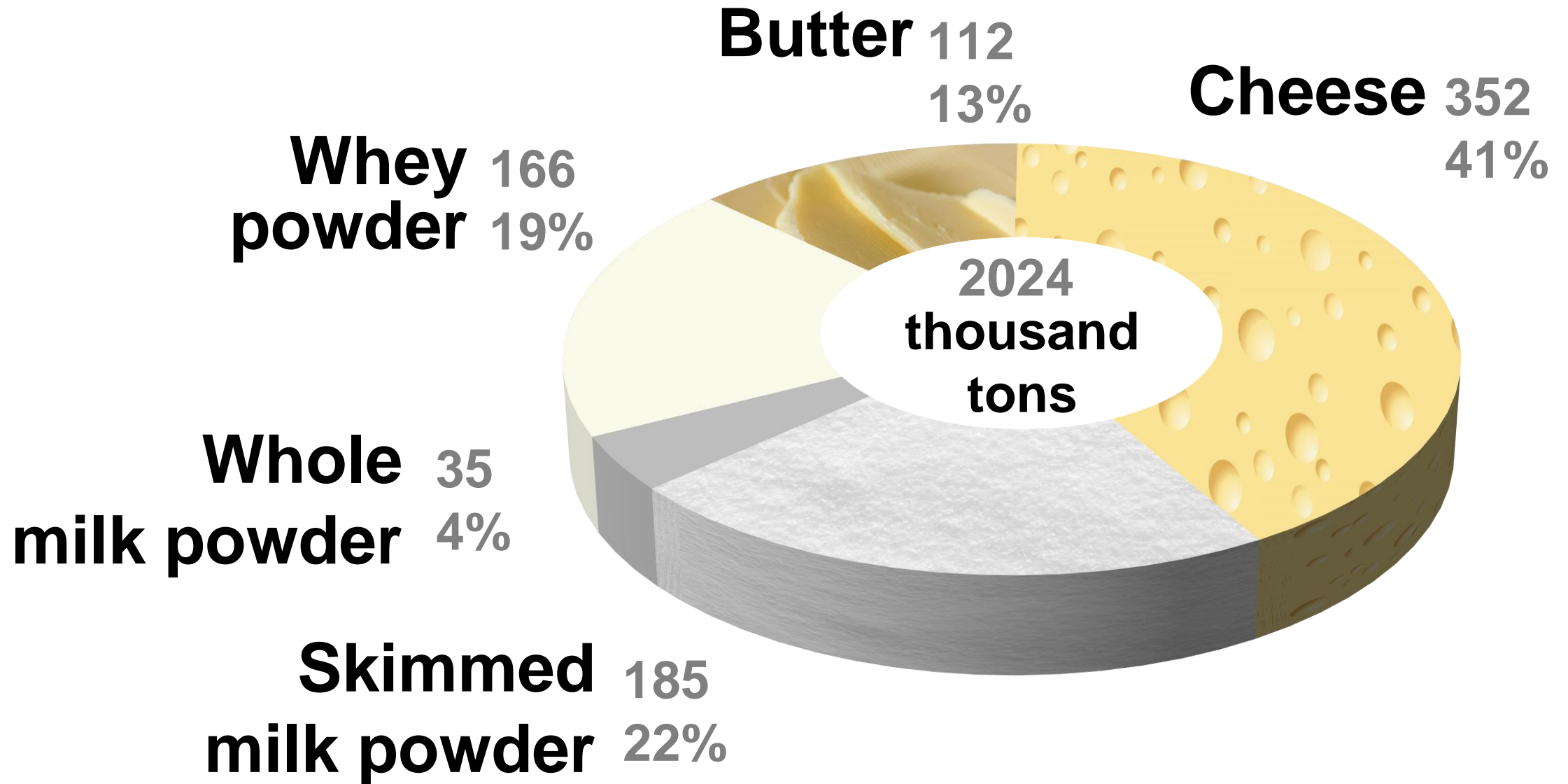
milk production





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Export of dairy products





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Indicative prices for dairy products

Skimmed milk powder



fat $\leq 1.5\%$

2,4 USD
kg

Butter



fat $\geq 80\%$

8,1 USD
kg

Cheese



fat $>45\%$

5,5 USD
kg



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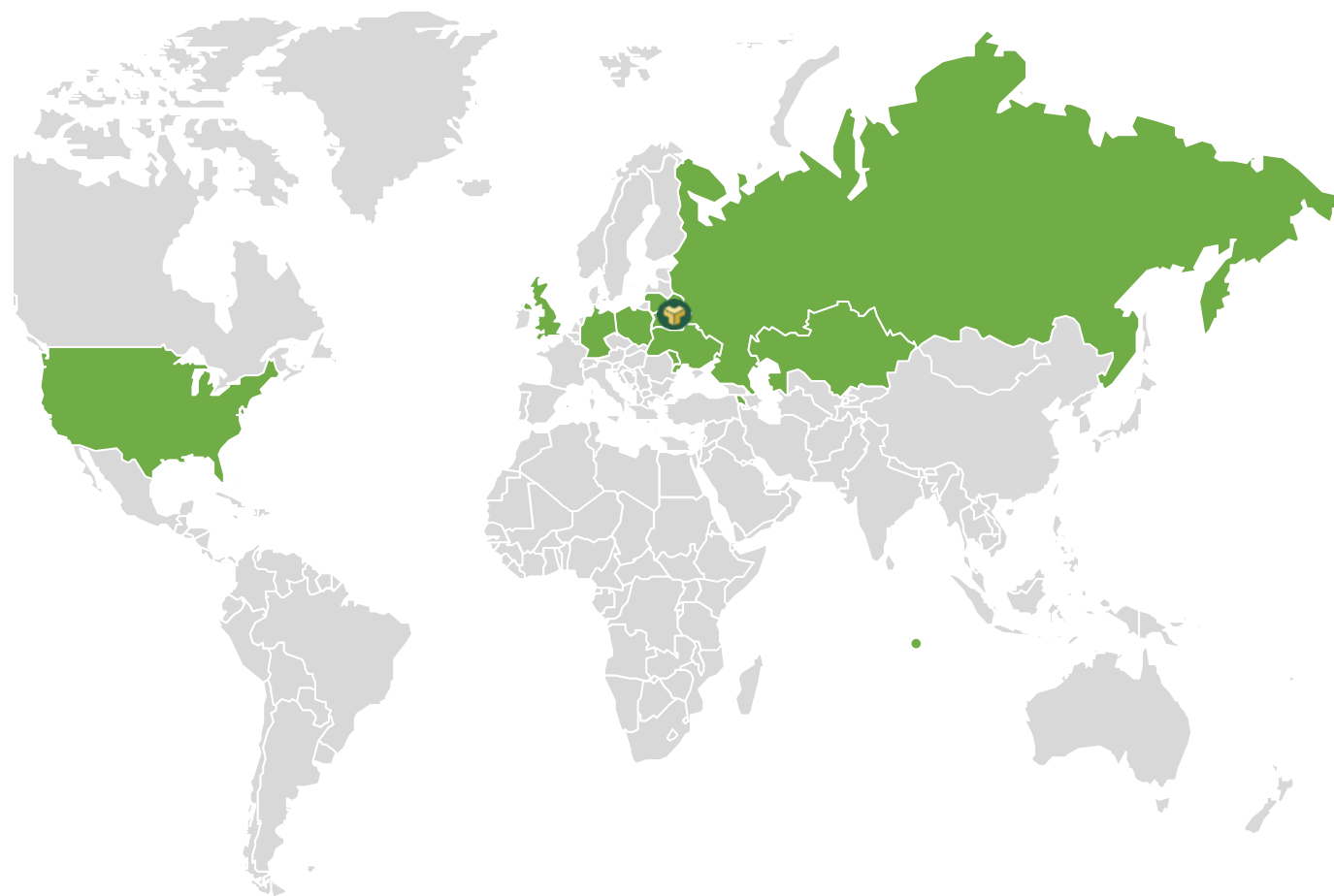
Dairy products

Geography of exports
of dairy products in
Belarus

58 countries

**Buyers
from**

The Russian
Federation
CIS countries
EAEU countries
Serbia
Poland
Saudi Arabia
China
UAE



**ALL Belarusian milk processing companies
participate in exchange trading**



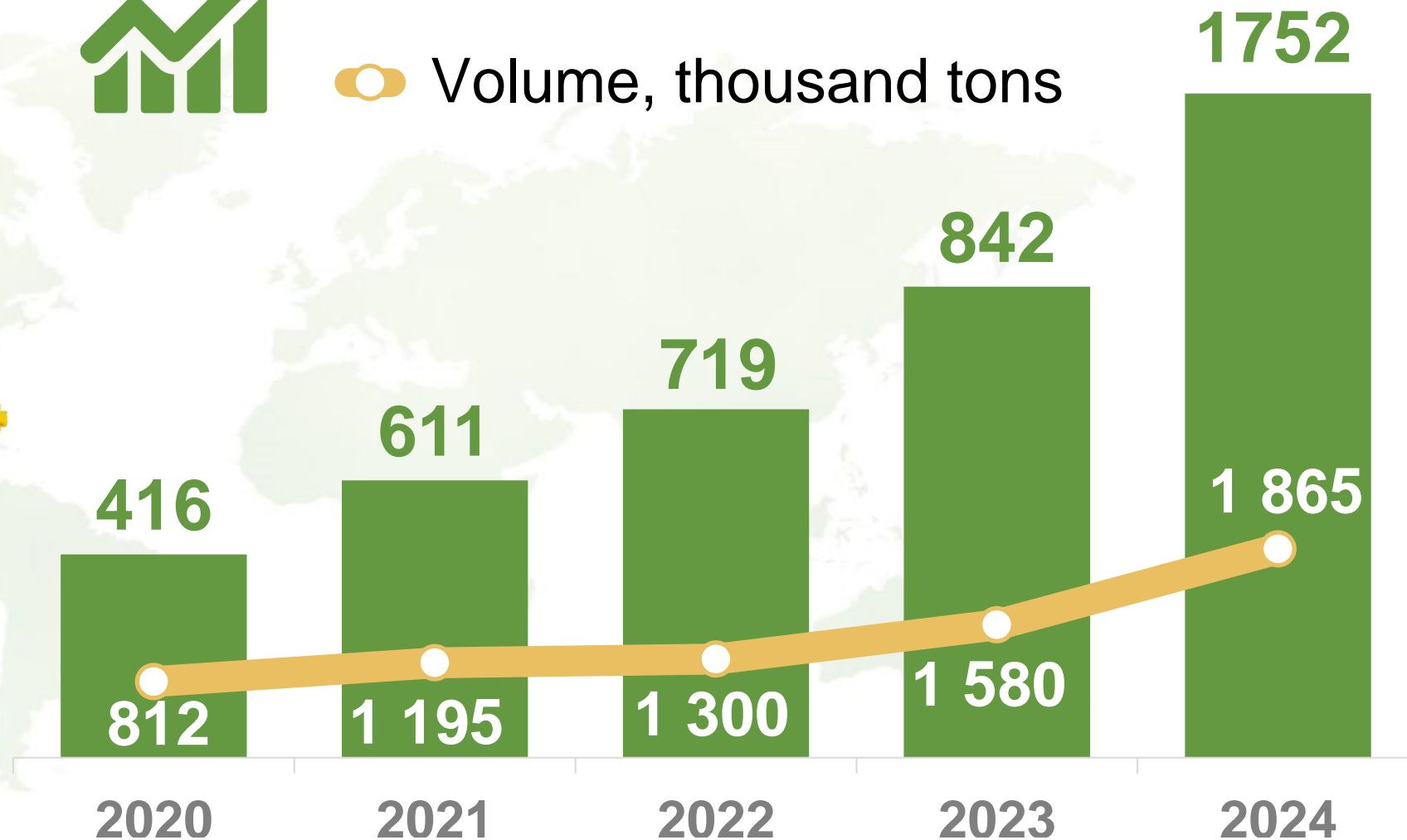
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Exchange sales of agricultural products



■ Amount, mln USD

○ Volume, thousand tons





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Untapped potential

Dairy products exported via BUCE only

Butter



Cheese



**Skimmed milk
powder**



**Whole milk
powder**





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Exchange trading

25

milk processing plants
enterprises participate
in trading





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Commodity sections

Metal products



Timber products



Agricultural products



Petrochemicals



**B2B marketplace
for industrial and
consumer goods**



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Zero entry barriers

FREE



Accreditation



Software



Basic training



Participation in exchange auctions



Use of BUCE escrow accounts



Buyers of dairy products pay only 0.30 USD for each transaction



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**BE WITH US –
TRADE WITH THE ENTIRE WORLD!**