



«Situation on
the Russian Dairy
Market»



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Al Ain UAE,
2025

GLOBAL MARKETS
AND MILK IN RUSSIA?

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RUSSIA

Does Russian Milk Influence the Global
Dairy Market?

BELARUSIAN MILK PRODUCTION IN NUMBERS

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2024

Наименование	Количество
Cows, million head (as of October 1, 2024)	1,4
Productivity Growth per Cow, %	5,5%
Milk Produced in 2024, million tons	8,566
2025 Goal, million metric tons	9,000
Population of Belarus, million people	9,156
Consumption per person, kg	240

https://dairynews.ru/news/belstat-v-belarusi-za-9-mesyatsev-2024-goda-proizv.html?utm_source=chatgpt.com

https://dairynews.ru/news/v-belarusi-vpervye-planiruetsya-proizvesti-za-god-.html?utm_source=chatgpt.com

HOW MUCH MILK IS THERE IN RUSSIA?

According to Rosstat, milk production in Russia across all types of farms increased by 0.8% in 2024, reaching **34.1** million tons.

According to DairyNews.ru, about **21** million tons of milk were produced in agricultural enterprises in 2024.

PRODUCTION IN NUMBERS

Наименование	Количество
Milk Yield per Cow (head/day/kg)	22,06
Productivity Growth: 2024 compared to 2023	5,5%
Livestock Dynamics: 2024 compared to 2023	-2,2%
Milk Produced per Day, tons	57,0 thousand
Milk Sold to Dairy plant per Day, tons	55,8 thousand

PER CAPITA CONSUMPTION

Milk consumption in Russia reached a record 250 kg per capita by the end of 2024, according to Rosselkhozbank.

The population of the Russian Federation is 146.3 million people (Rosstat).

*Rosstat has not published direct statistics on per capita milk consumption since 2010

<https://dairynews.ru/news/rossiya-v-2024-godu-obnovila-rekord-po-potrebleniyu.html>

MILK SELF-SUFFICIENCY LEVEL IN RUSSIA

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2019-
2023

Self-Sufficiency Level

	2019	2020	2021	2022	2023
Russian Federation	83,9%	84,0%	84,3%	85,7%	86,0%

Growth of Milk Production and Real Disposable Incomes in Russia (%) Compared to the Same Period of the Previous Year

YEAR	% RDI	% Milk Production Growth
2022 year	104,0	103,7
2023 year ²⁾	106,9	104,2
2024 year ²⁾	107,7	105,1

STRATEGIC GOALS OF THE RUSSIAN GOVERNMENT

- By 2030, annual raw milk production in Russia must increase to 38 million tons.
- By 2030, the dairy herd in agricultural enterprises needs to grow from 2.52 million to 2.89 million head.
- To meet this goal through agricultural enterprises alone, it would be necessary to produce 10,380 kg of milk per cow per year, or 28.44 kg per cow per day

https://dairynews.ru/news/produktivnost-krs-planiruetsya-uvelichit-do-11-t-v.html?sphrase_id=19918473

<https://mcx.gov.ru/press-service/news/na-sezde-natsionalnogo-soyuza-proizvoditeley-moloka-oksana-lut-rasskazala-o-prioritetakh-razvitiya-o/?ysclid=m68qqqh64961634799>

WHAT IS DRIVING GROWTH RIGHT NOW?

In Tatarstan, milk production increased by 6% over the year.

In 2024, the republic produced more than 1.7 million tons of milk.

In 2024, EkoNiva Group produced 1.35 million tons of raw milk, which is a 7% increase compared to 2023 (1.26 million tons).

WHAT HAPPENED IN TATARSTAN?

In 2024, government support for the agro-industrial complex of Tatarstan was provided across 78 areas, totaling 13.6 billion rubles. Of this amount, 2.7 billion rubles came from the federal budget, and 10.9 billion rubles from the budget of the Republic of Tatarstan.

KEY POINTS

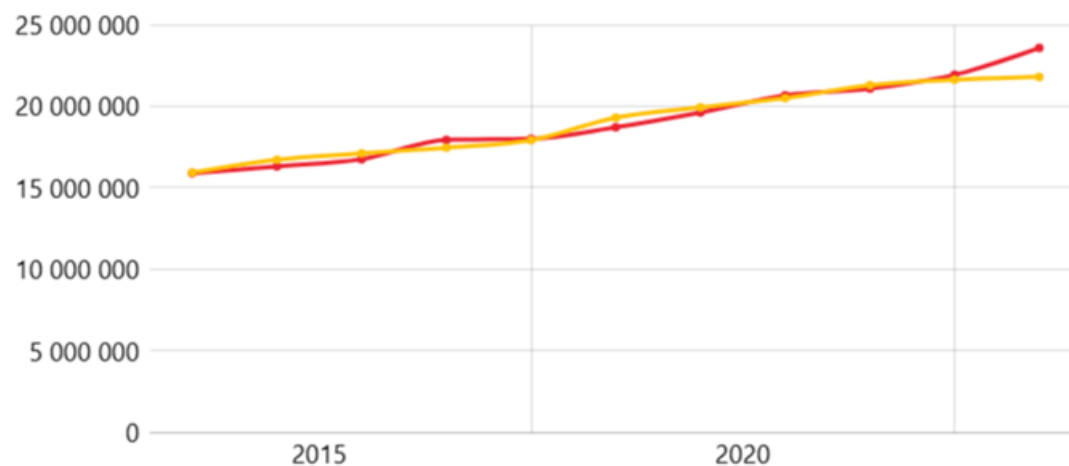
- The growth potential of the Russian dairy industry has significantly declined, partly due to monetary policy.
- The price remains highly volatile, and the 2025 trend is growth.
- There are no prerequisites for increasing investment in the dairy industry.
- The growth of production costs is exponential.
- The technological lag is not significant.

Статистика молочного рынка по региону Россия ✓

42.96 P

Без НДС

Жир: 3,4% Белок: 3,0%



— Производство молока всего

— Объем переработанного молока, тонн



Dairy Index DIA

Статистика цены на молоко

Индикатор цены на сырое молоко позволяет узнать средневзвешенную цену на сырое молоко во всех регионах Российской Федерации

DOES RUSSIA
NEED MORE MILK?

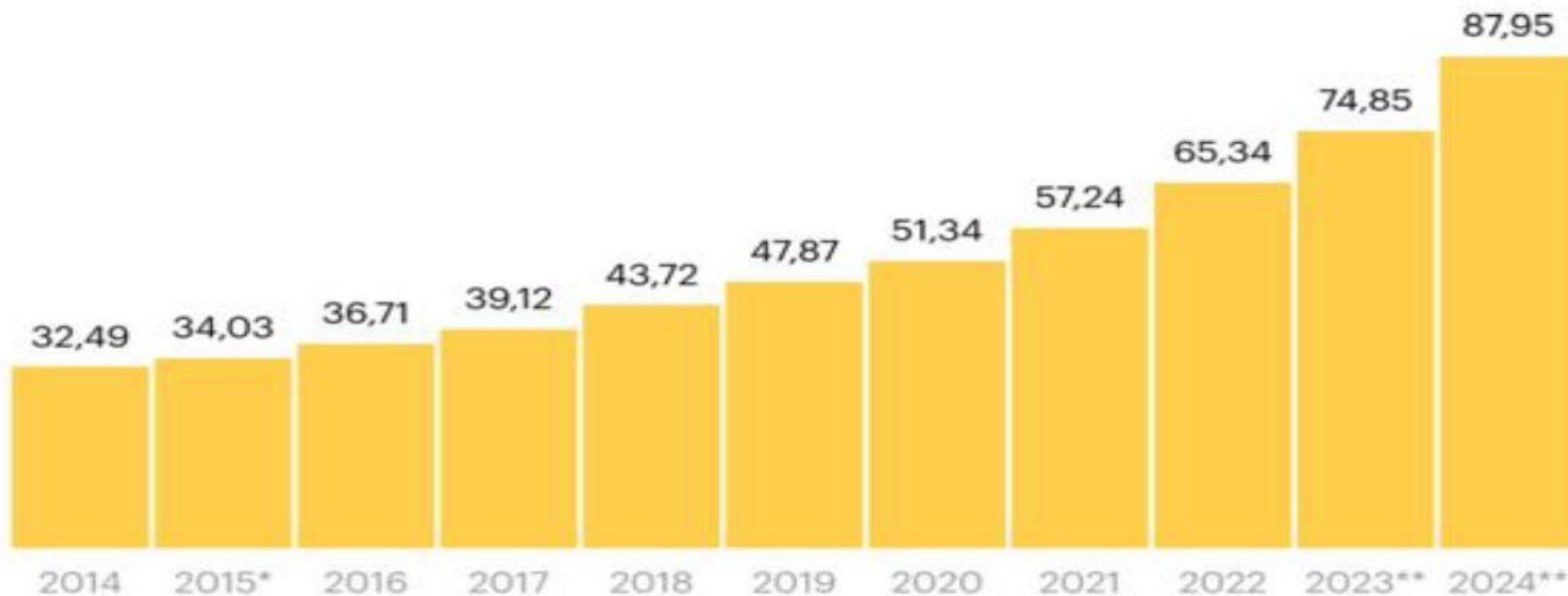
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2025-
2030

Is there a surplus on the domestic
market in Russia?

Where should Russia's dairy export
streams be redirected?

GROWTH OF AVERAGE MONTHLY SALARY



*С 2015 г. с учетом Республики Крым и г. Севастополя.

**Без учета ДНР, ЛНР, Запорожской и Херсонской областям. За 2024 год приведены предварительные данные.

TECHNOLOGIES

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2025-
2030



THINKING,
FAST AND SLOW

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We can be blind to the obvious — and we
are also blind to our blindness.

Daniel Kahneman
"Thinking, Fast and Slow"

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