

A black and white photograph of a cat with dark patches on its face and ears, looking intently at a small globe on a stand. The globe is positioned in the lower right foreground, and the cat is on the left side of the frame. The background is blurred, suggesting an indoor setting with a window.

NEW

EXPORTERS
OF THE FUTURE

ON THE DAIRY

MARKET



HANNOVER, 14.11.2018

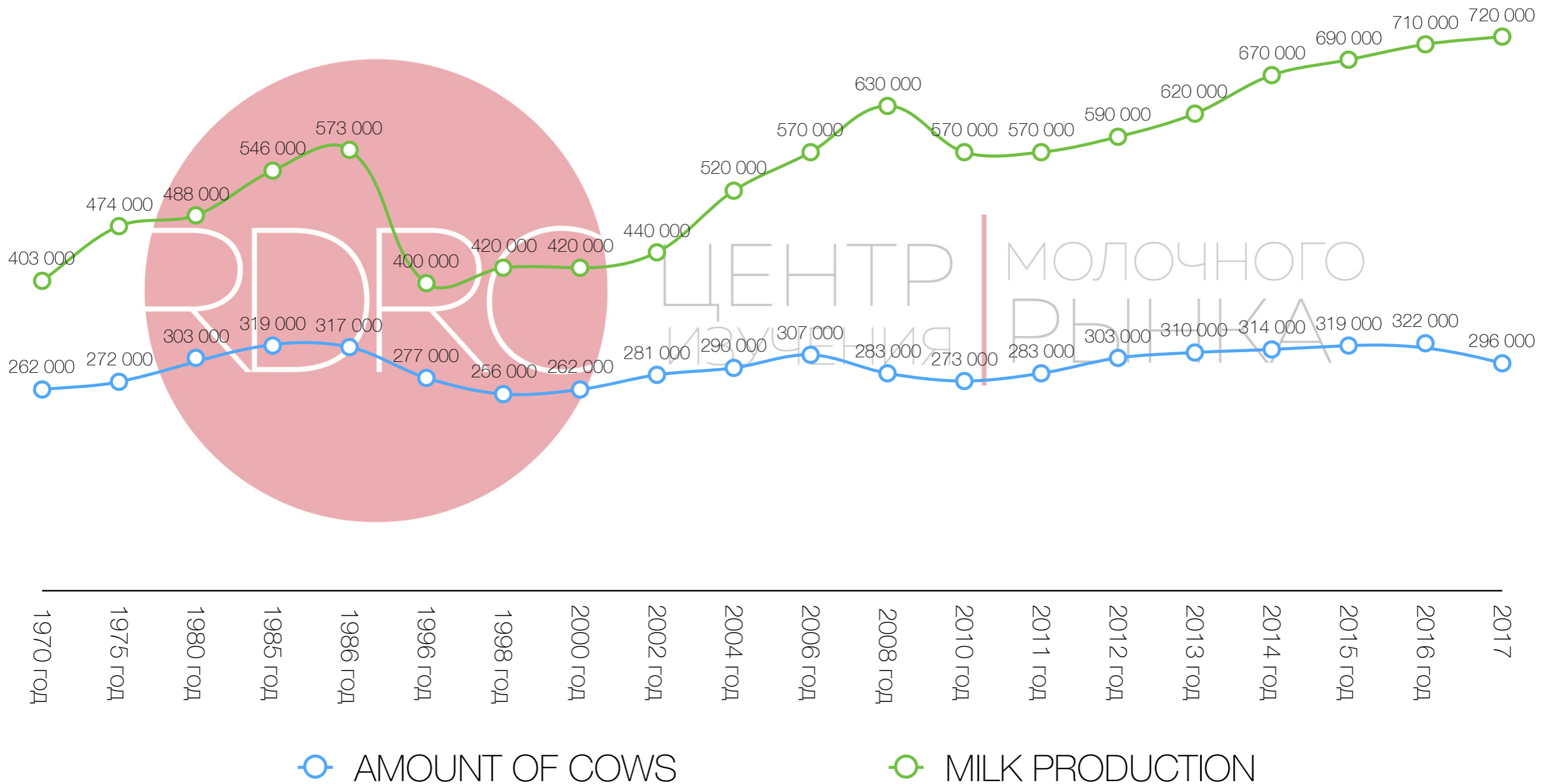




ARMENIA



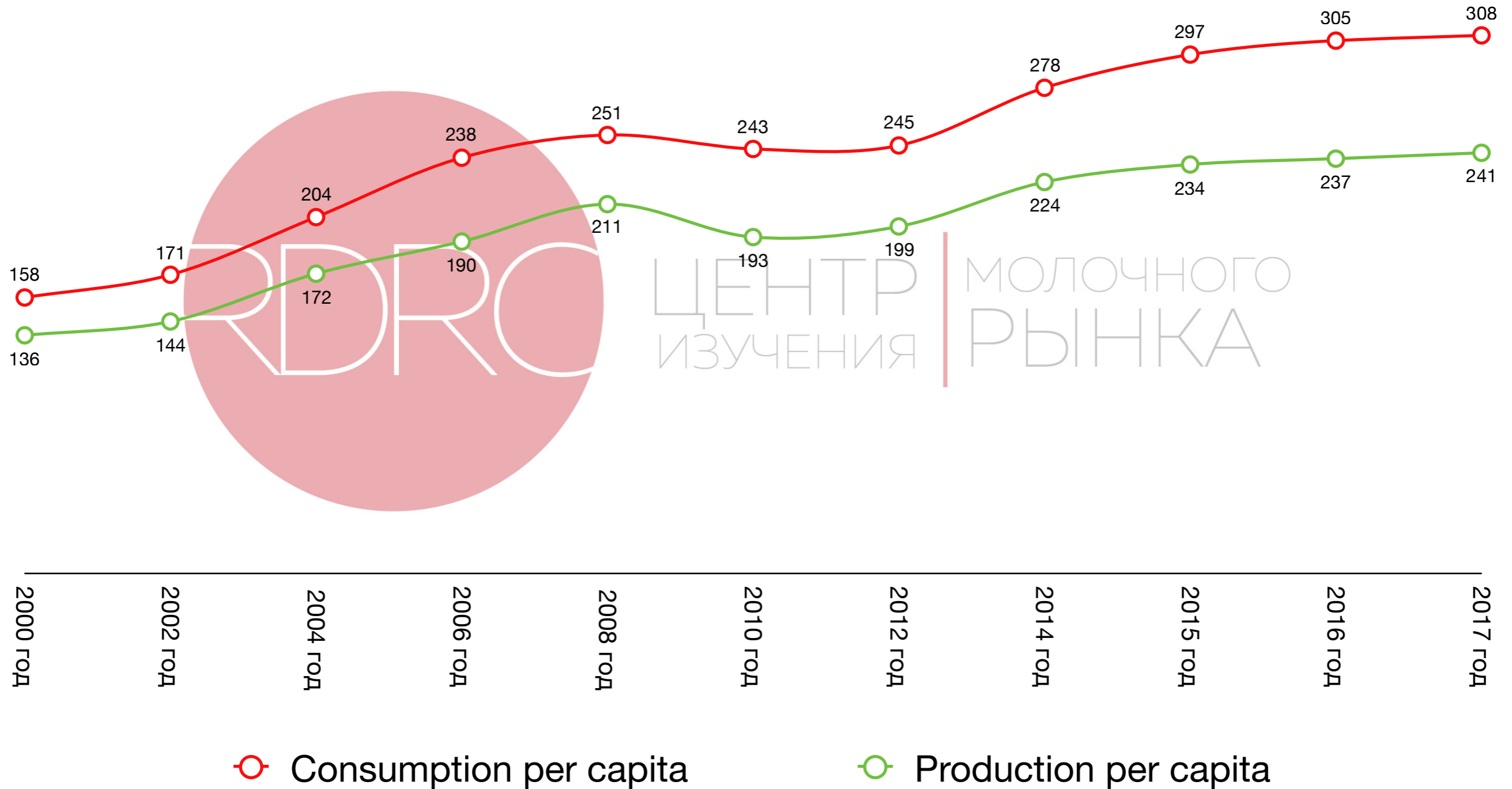
ARMENIA



SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



ARMENIA

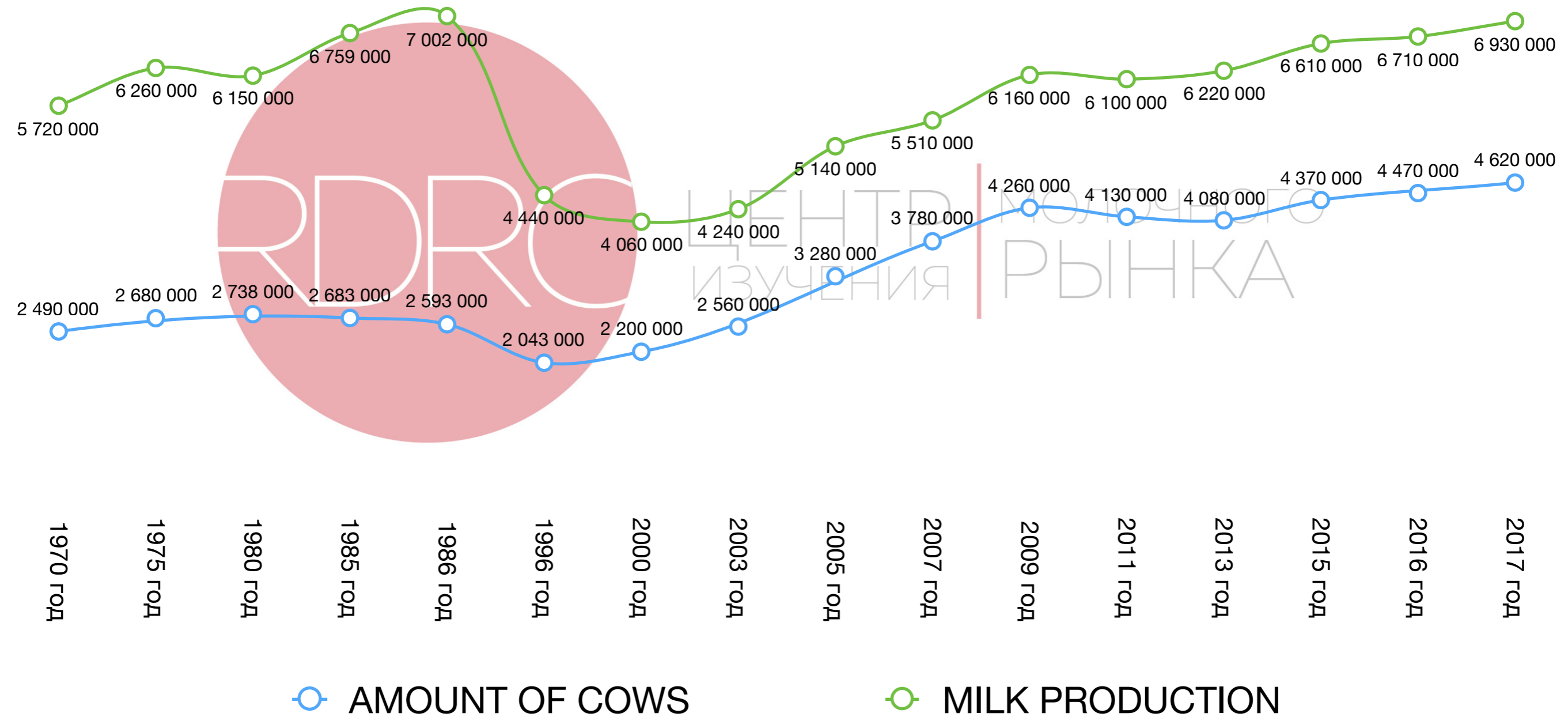




BELARUS



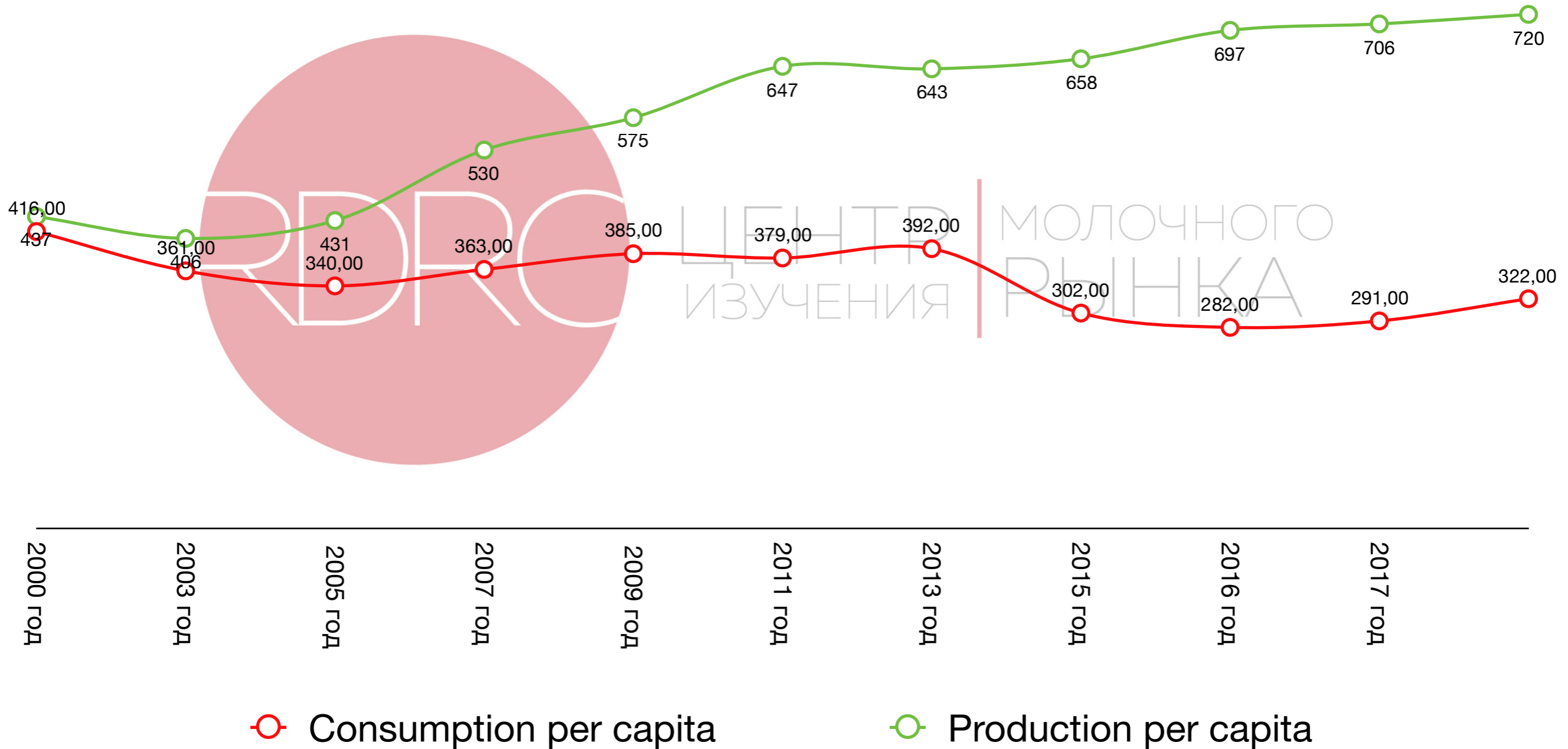
BELARUS



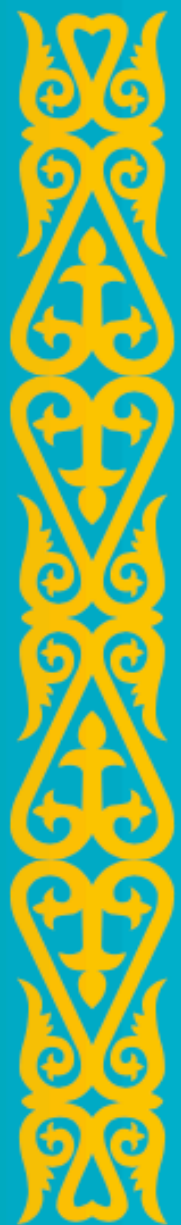
SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



BELARUS



SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC

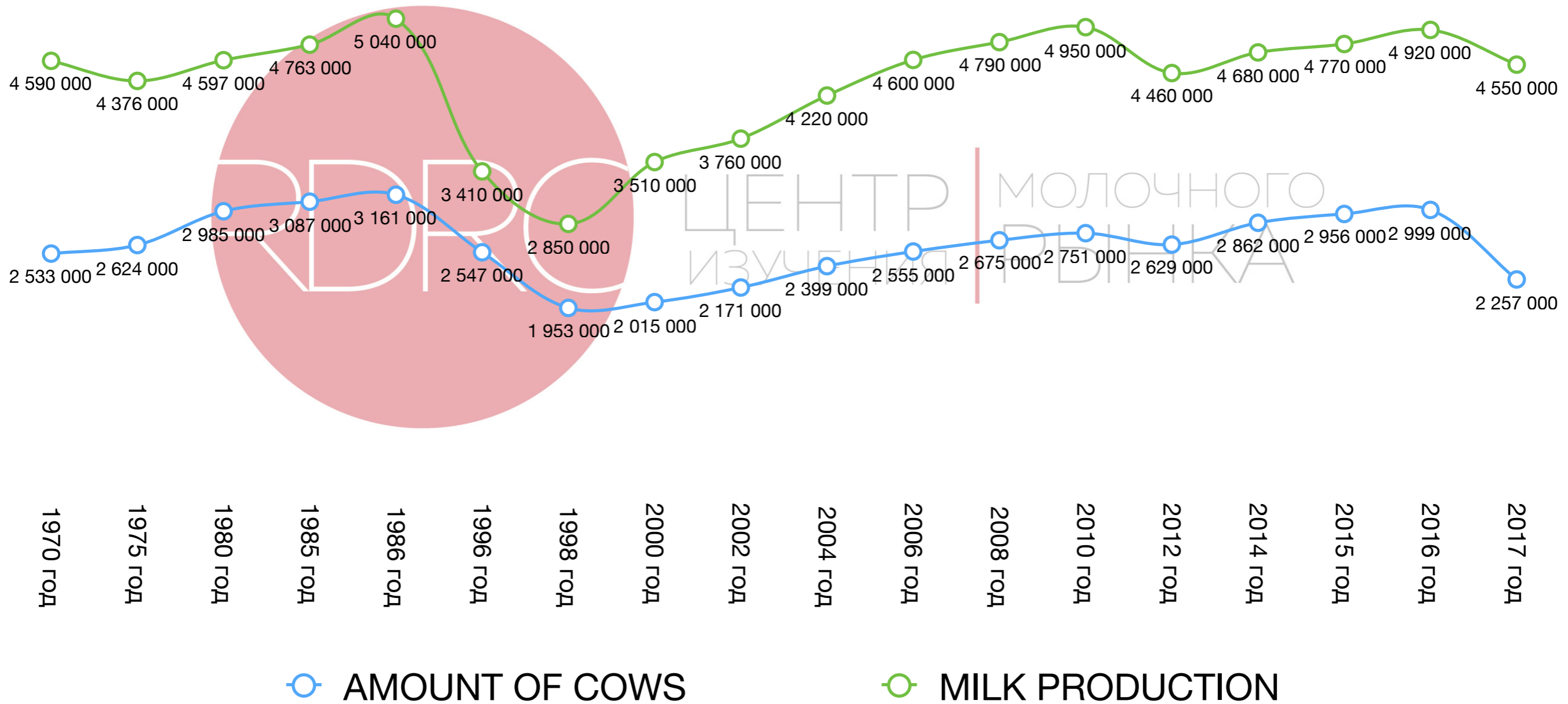


KAZAKHSTAN

ЦЕНТР | МОЛОЧНОГО
ИЗУЧЕНИЯ | РЫНКА



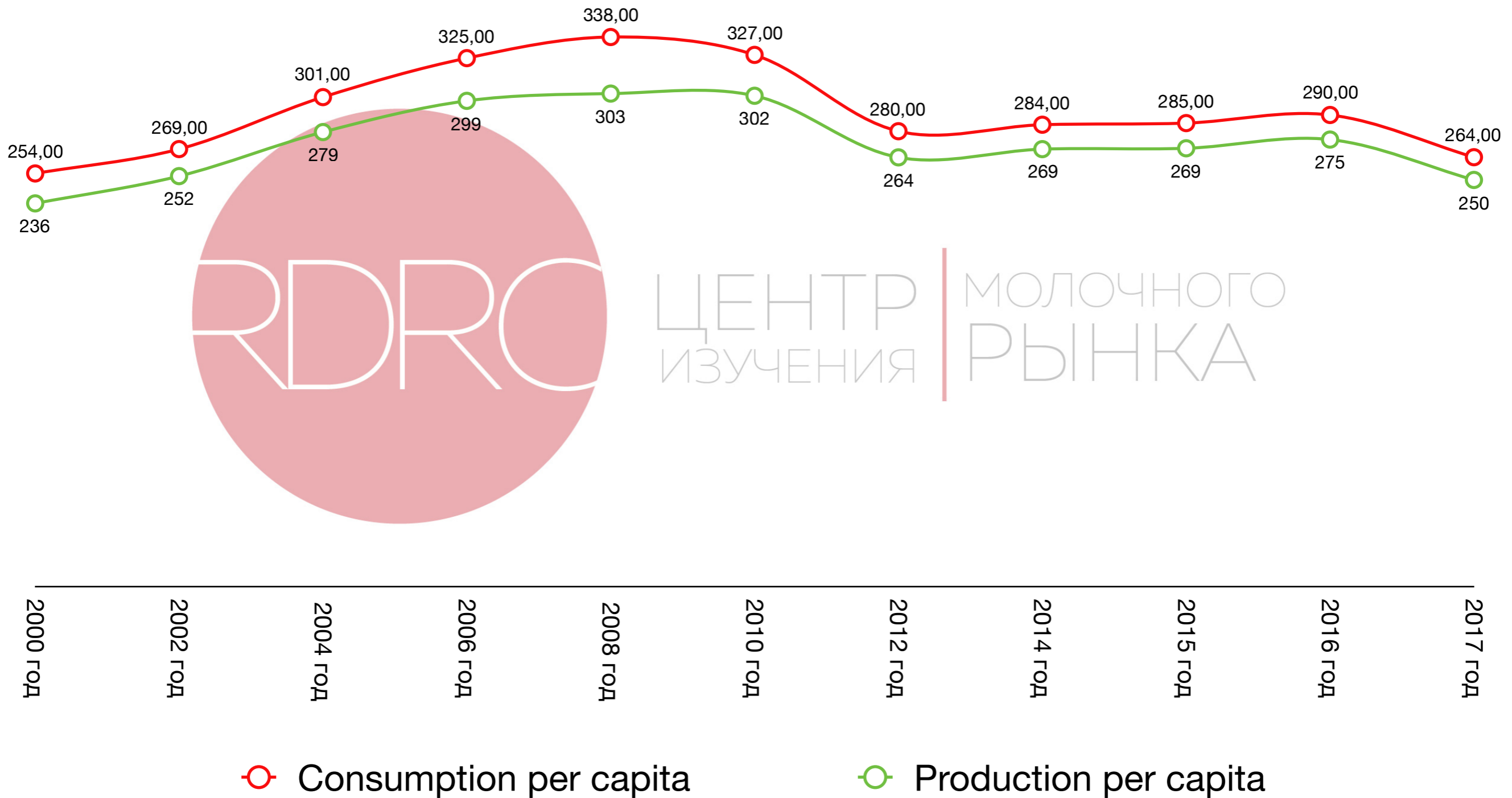
KAZAKHSTAN



SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



KAZAKHSTAN



SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC

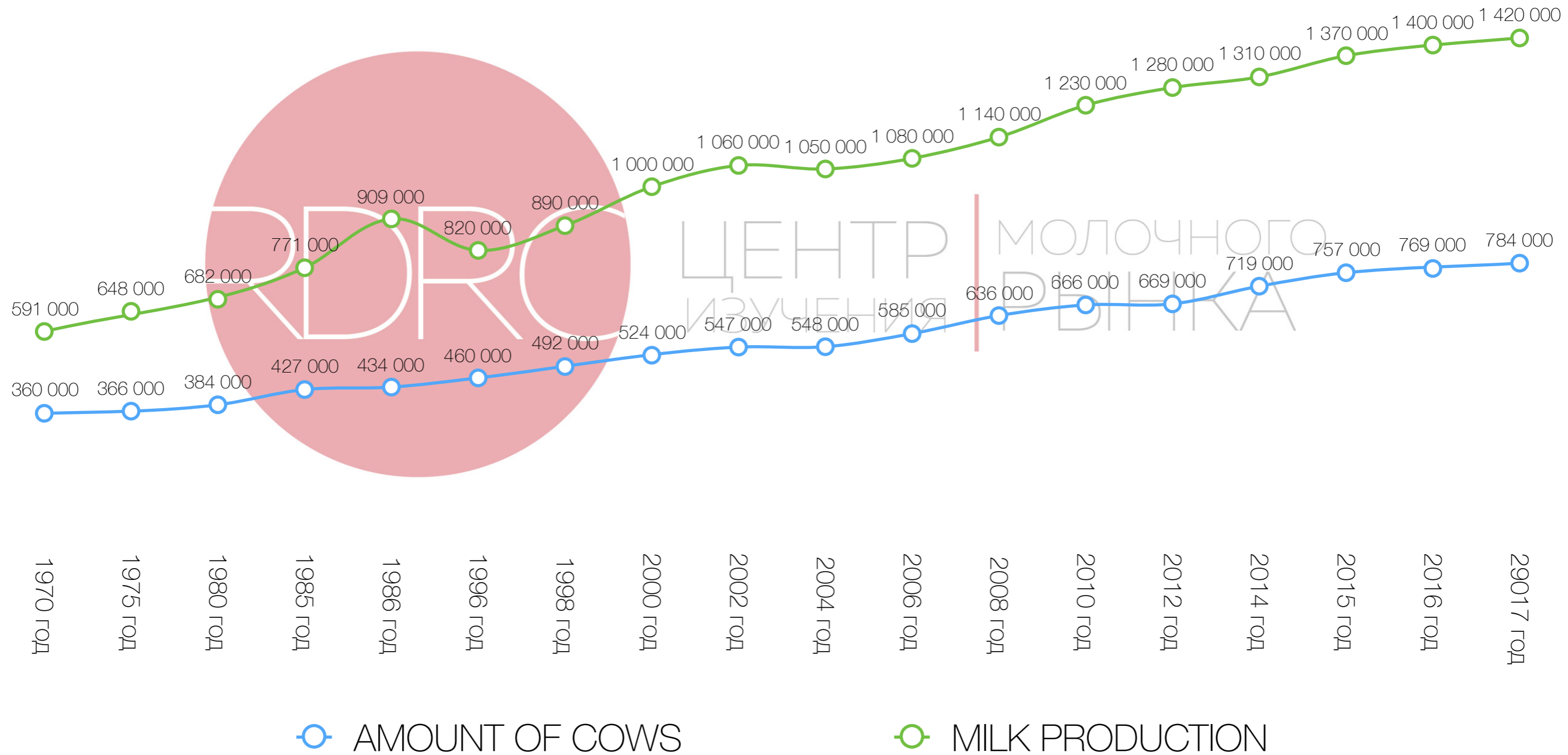


KYRGYZSTAN

ЦЕНТР | МОЛОЧНОГО
ИЗУЧЕНИЯ | РЫНКА



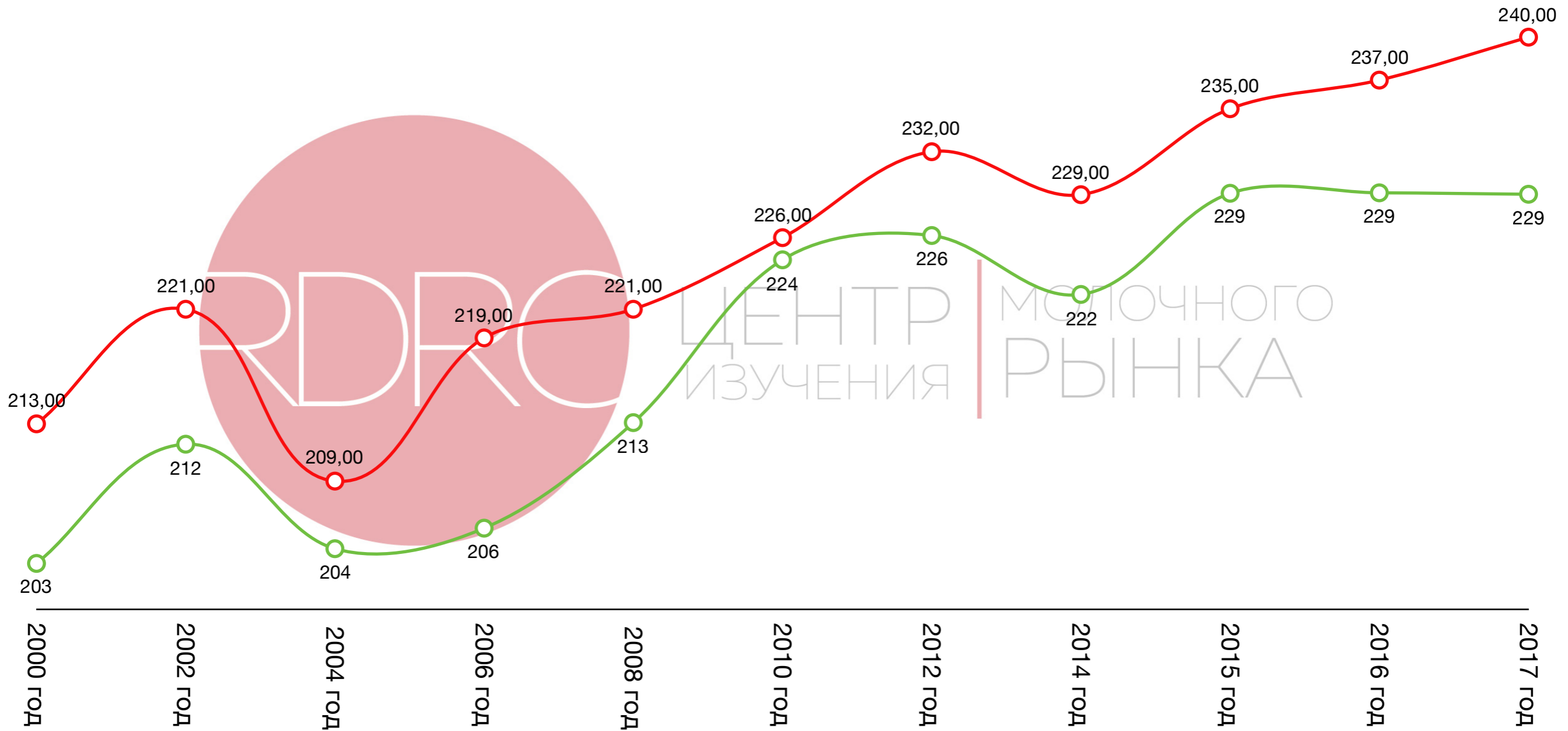
KYRGYZSTAN



SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



KYRGYZSTAN



- Потребление молока на душу населения, кг в год
- Производство молока на душу населения в год

SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC

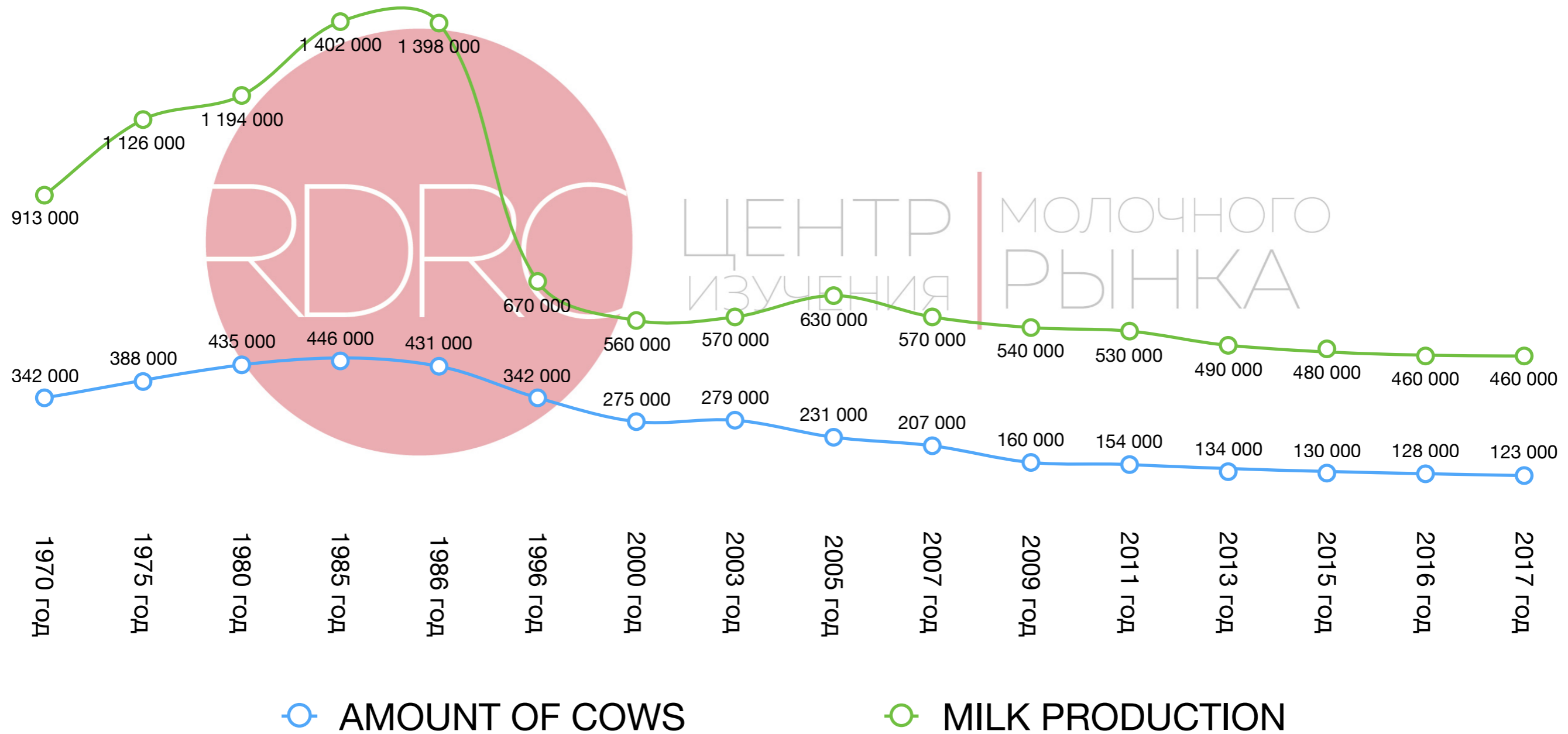


MOLDOVA

ЦЕНТР | МОЛОЧНОГО
ИЗУЧЕНИЯ | РЫНКА



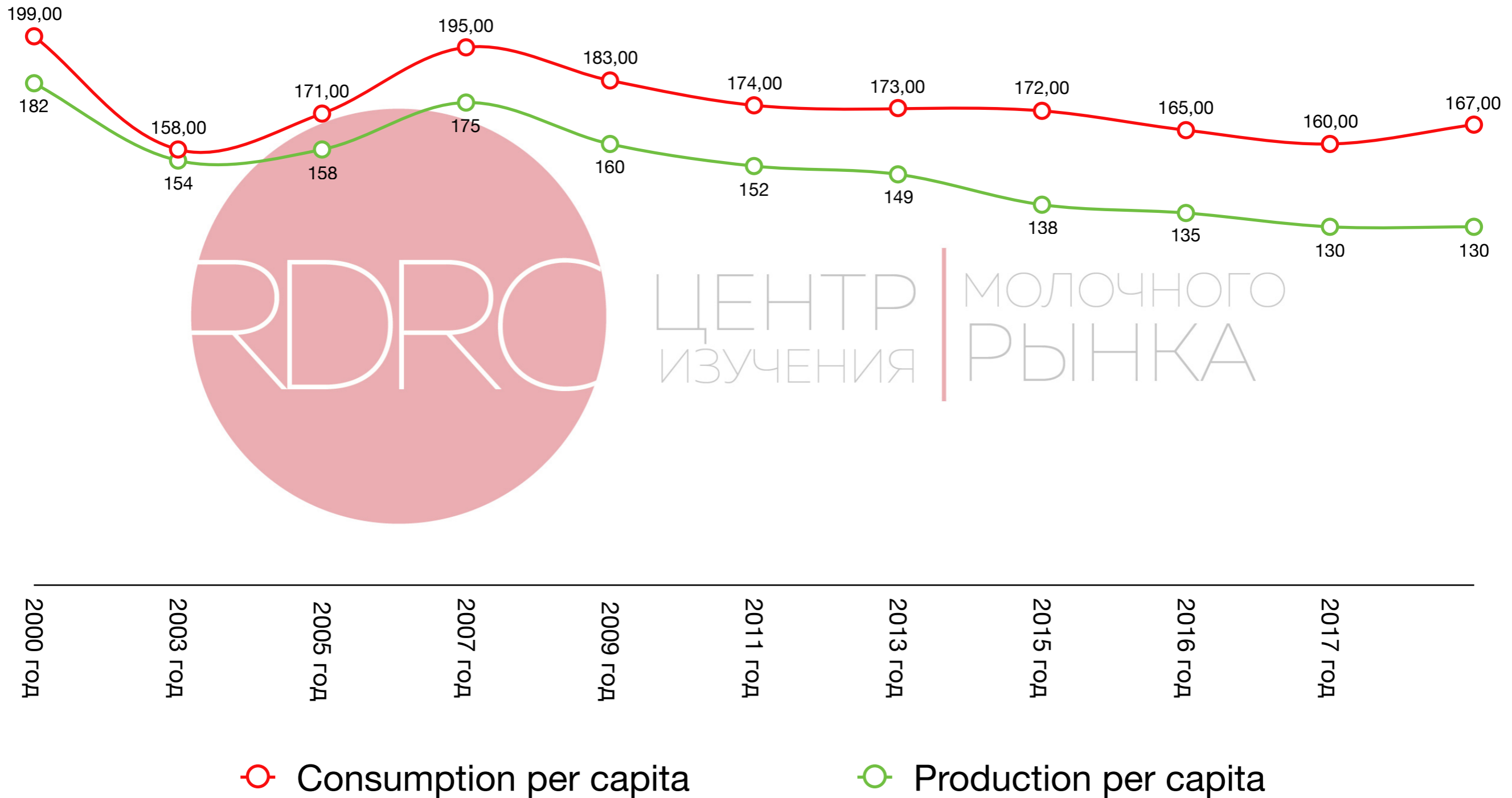
MOLDOVA



SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



MOLDOVA



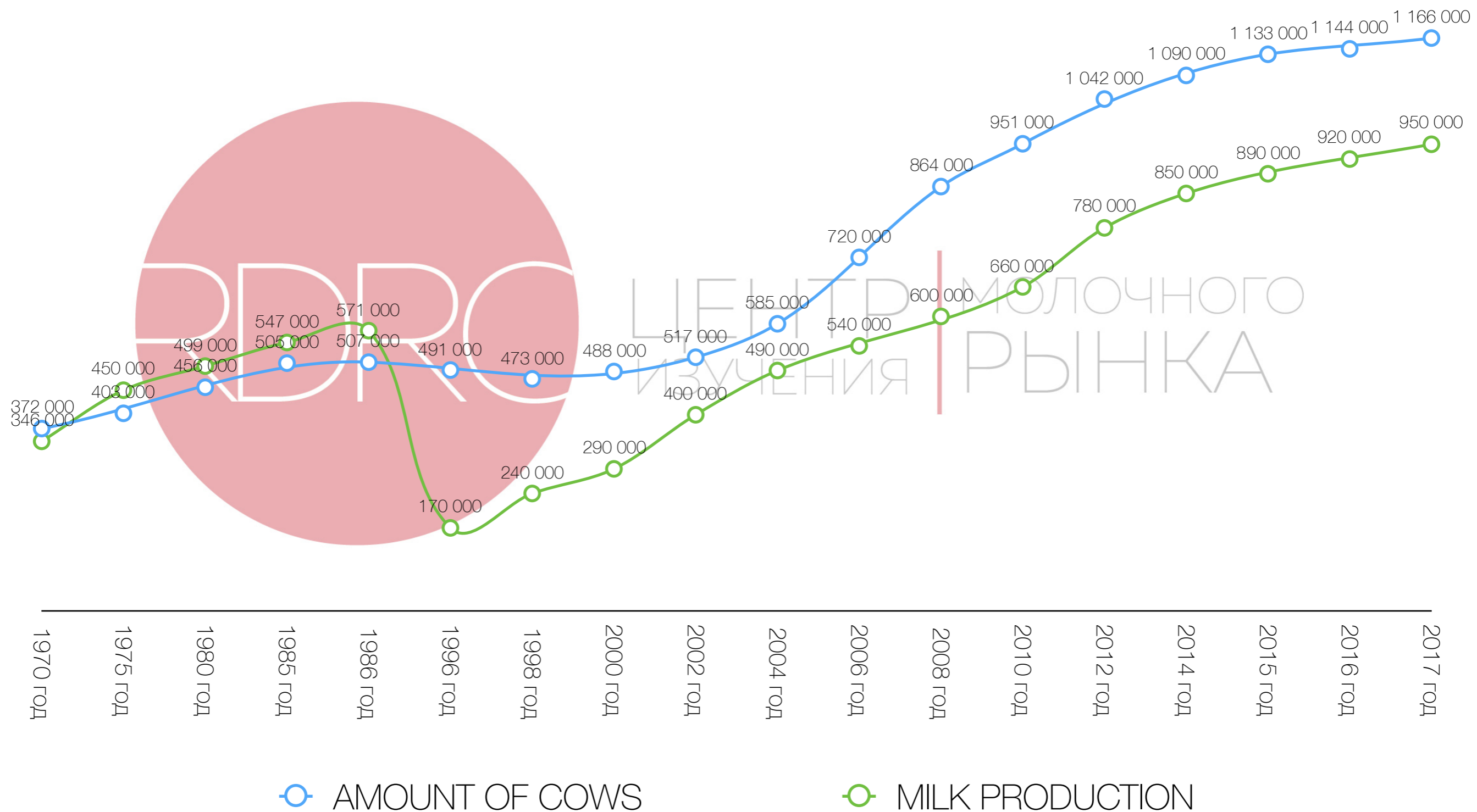
SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



TAJIKISTAN



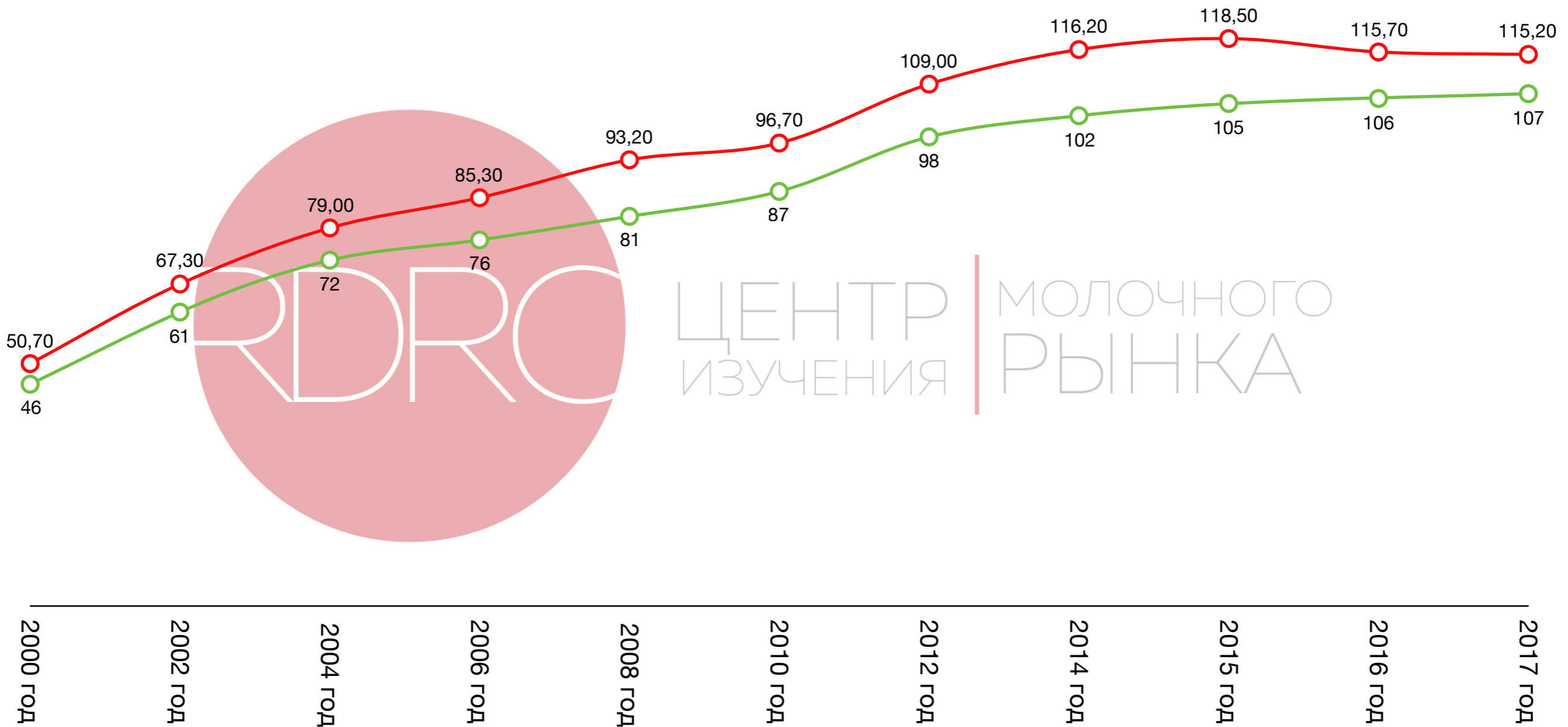
TAJIKISTAN



SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



TAJIKISTAN



ЦЕНТР | МОЛОЧНОГО
ИЗУЧЕНИЯ | РЫНКА

- Потребление молока на душу населения, тонн в год
- Производство молока на душу населения

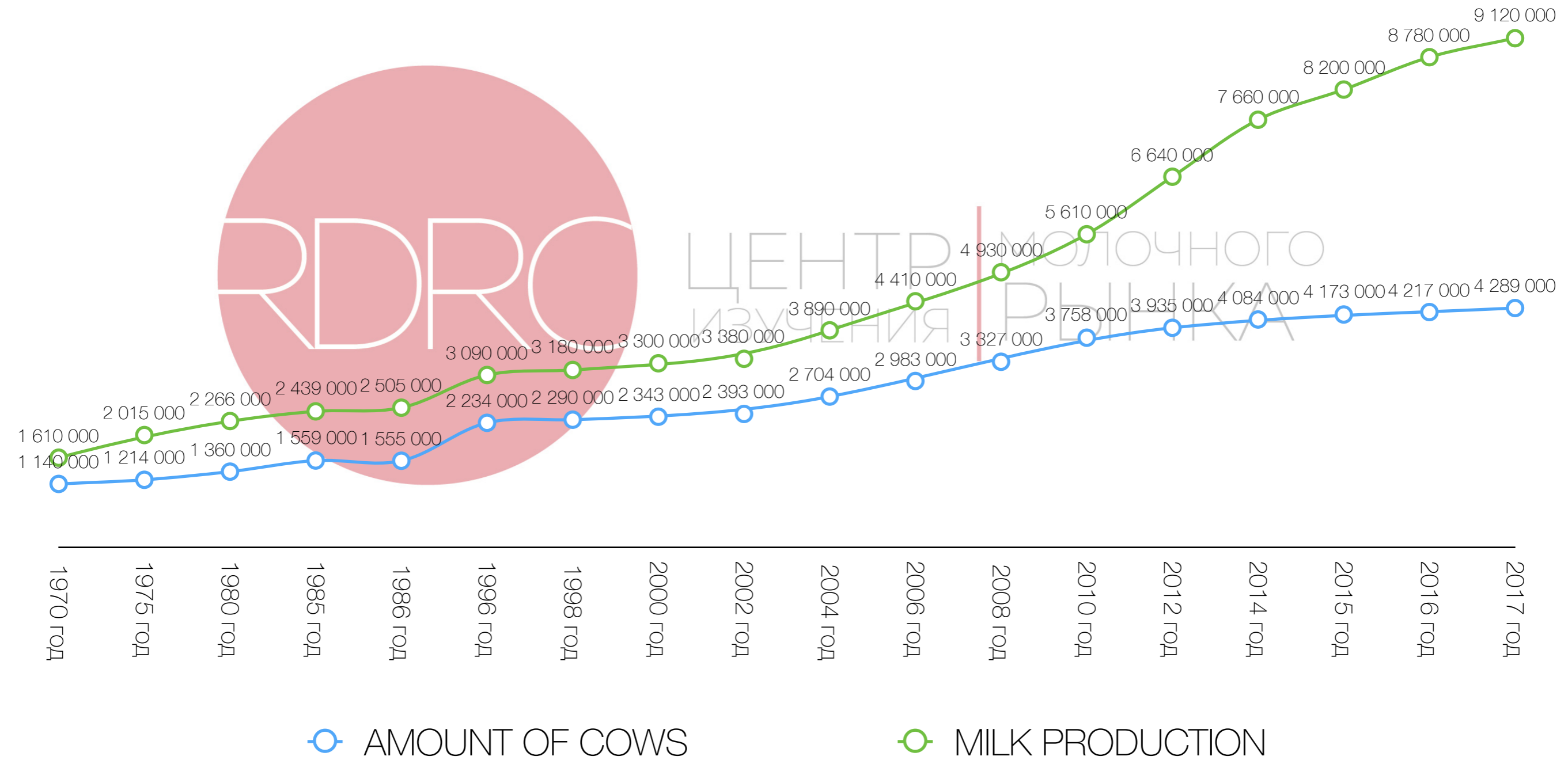
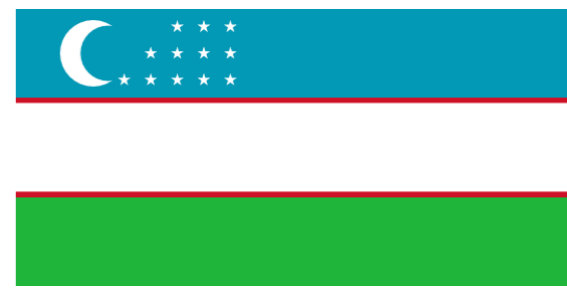
SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



UZBEKISTAN



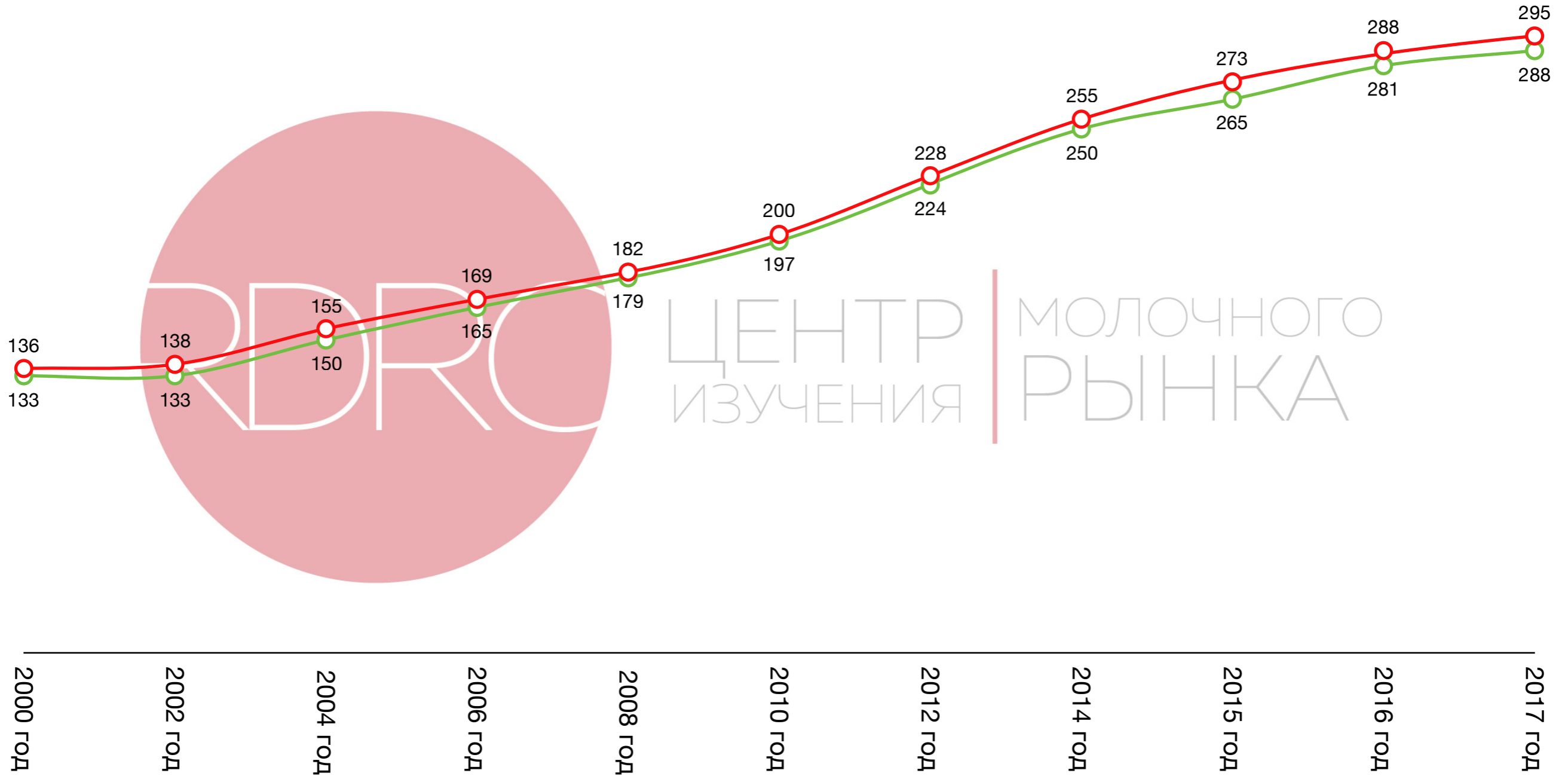
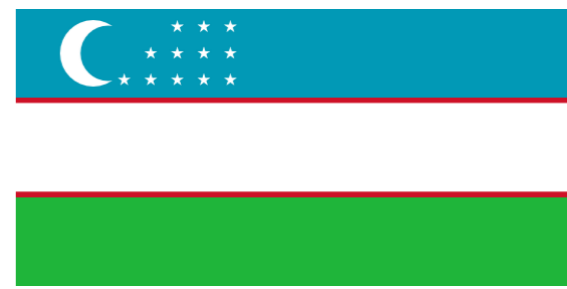
UZBEKISTAN



SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC



UZBEKISTAN



- Потребление молока на душу населения, тонн в год
- Производство молока на душу населения в год.

SOURCE: IFCN, USSR OFFICIAL STATISTICS, RDRC

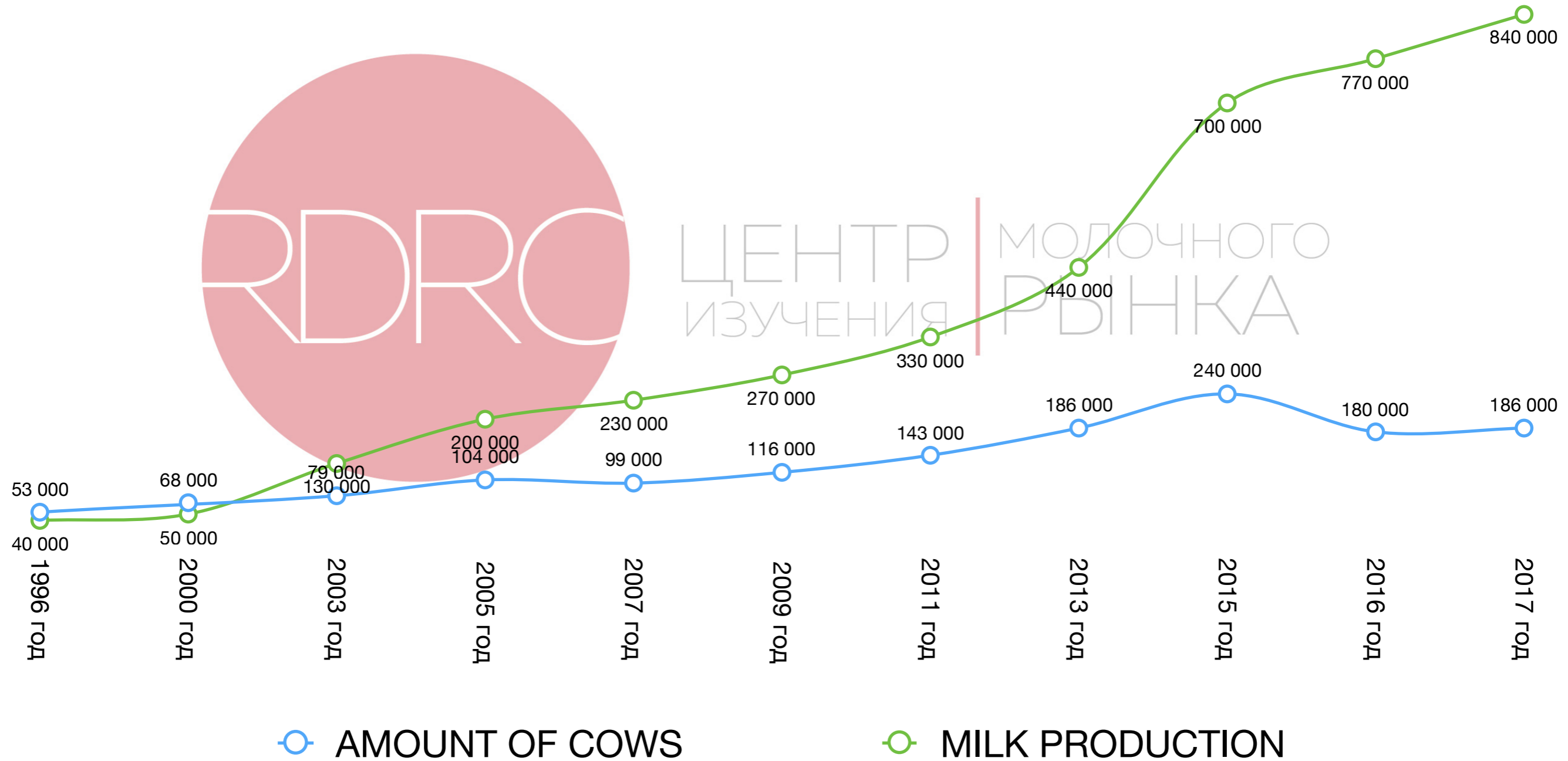


VIETNAM

ЦЕНТР | МОЛОЧНОГО
ИЗУЧЕНИЯ | РЫНКА

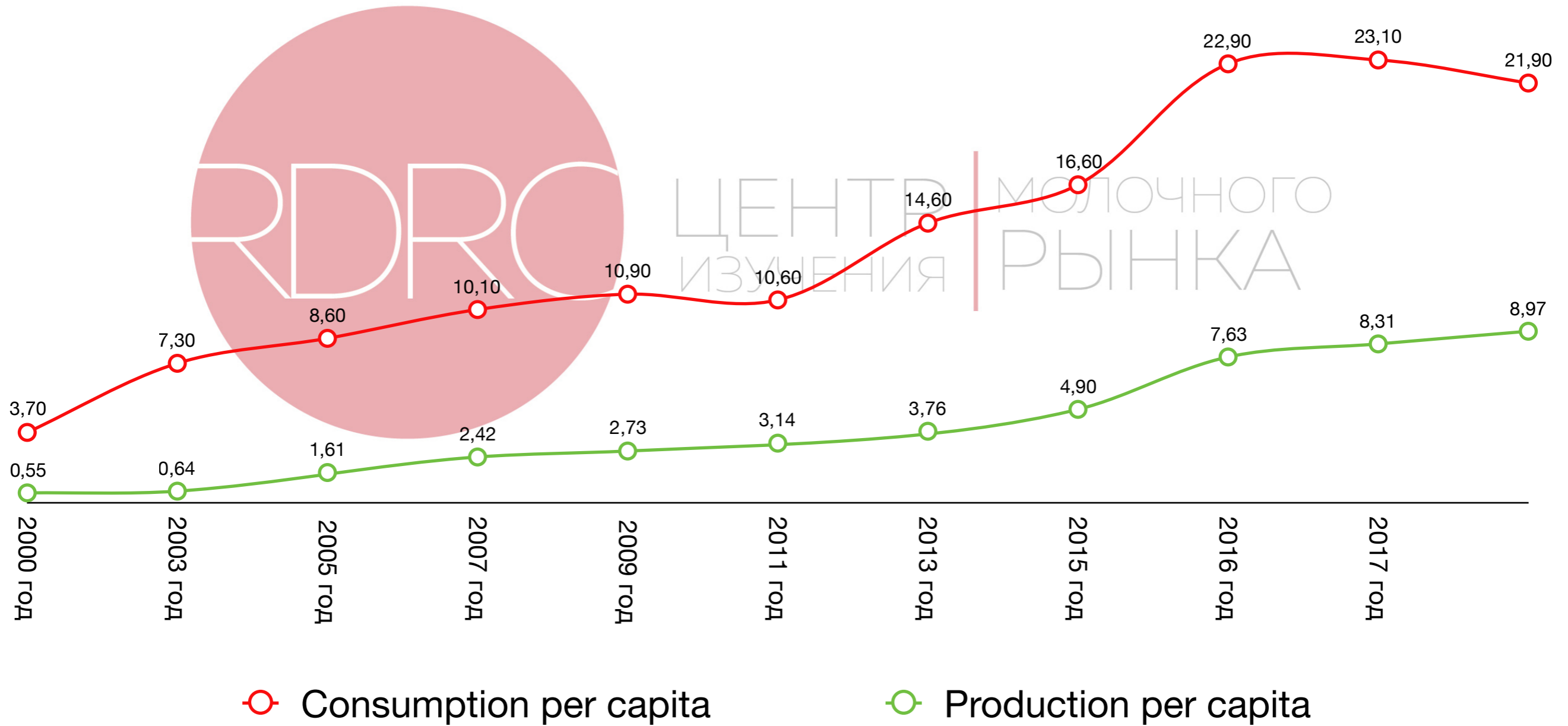


VIETNAM





VIETNAM



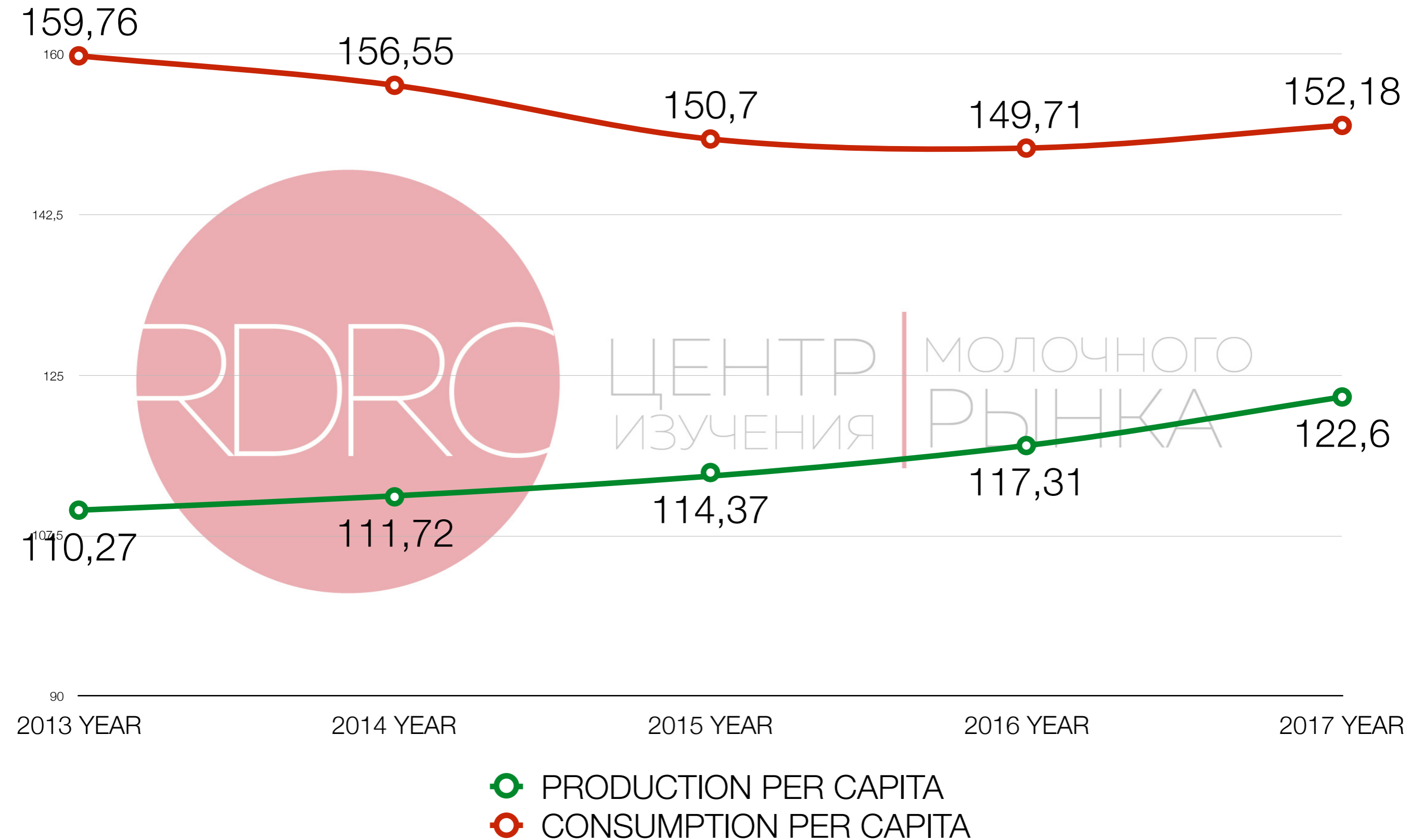


RUSSIA

ЦЕНТР | МОЛОЧНОГО
ИЗУЧЕНИЯ | РЫНКА



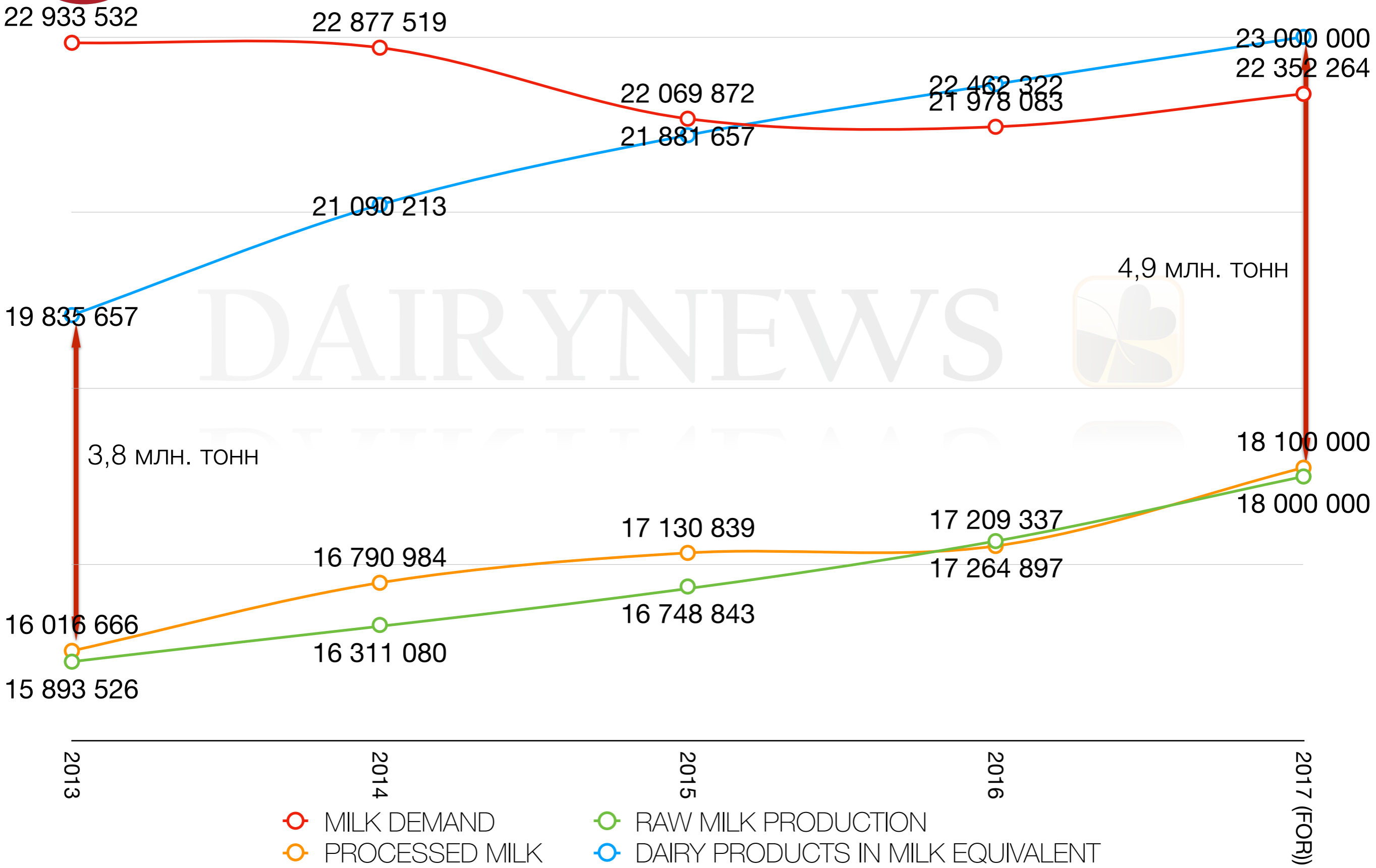
ПРОИЗВОДСТВО И ПОТРЕБЛЕНИЕ



Источник: RDRC, Росстат, региональные стат. ведомства

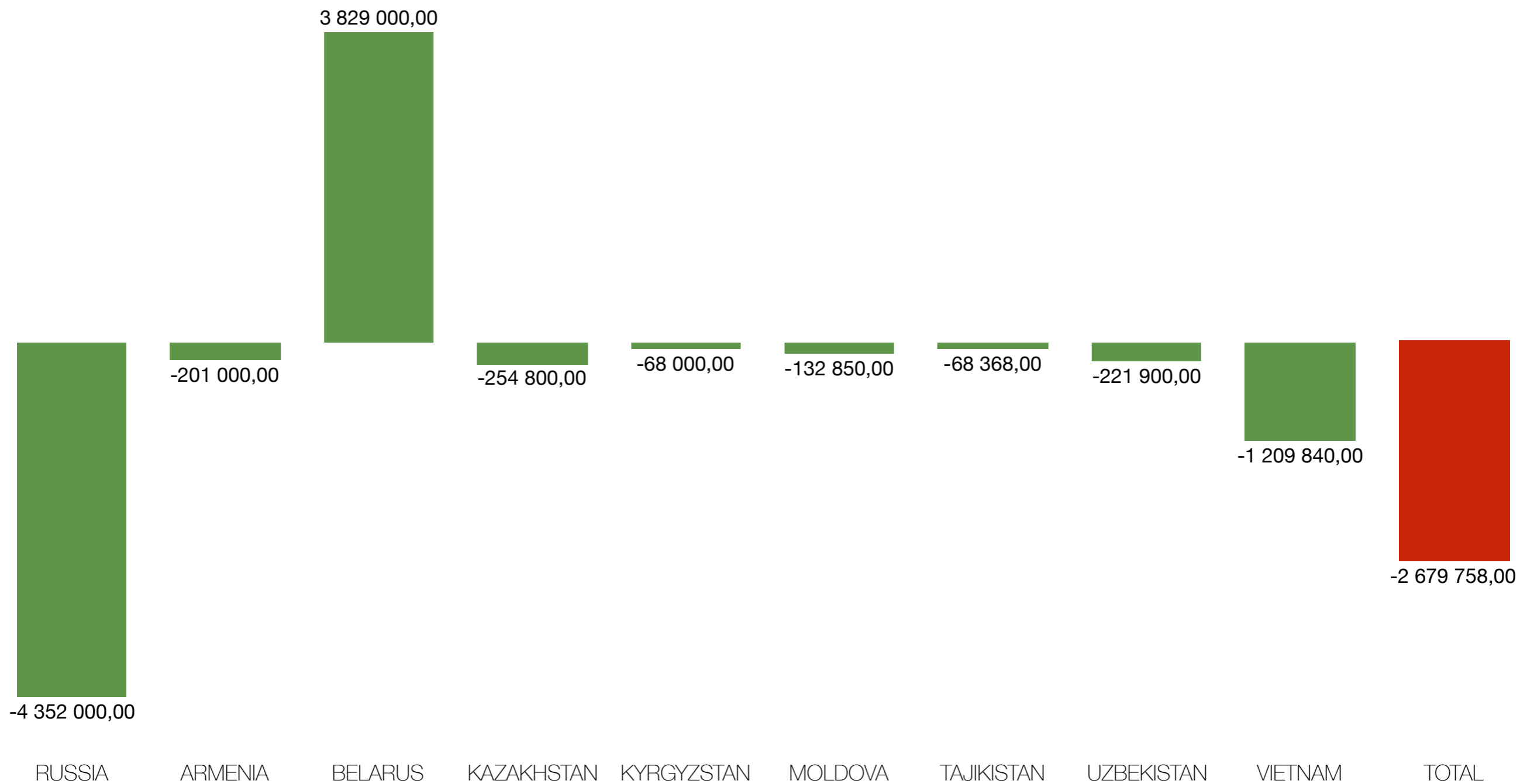


PRODUCTION AND PROCESSING BALANCE RUSSIA





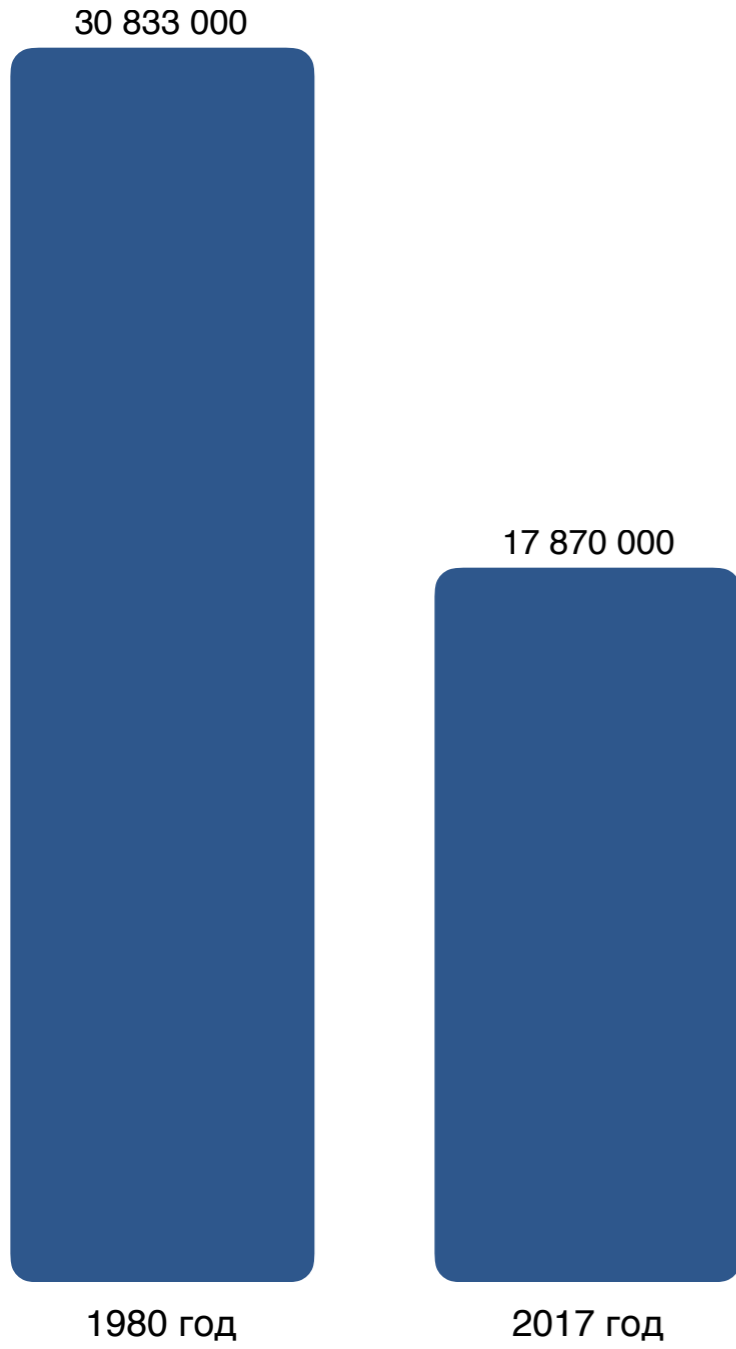
EEU BALANCE





WHAT IF

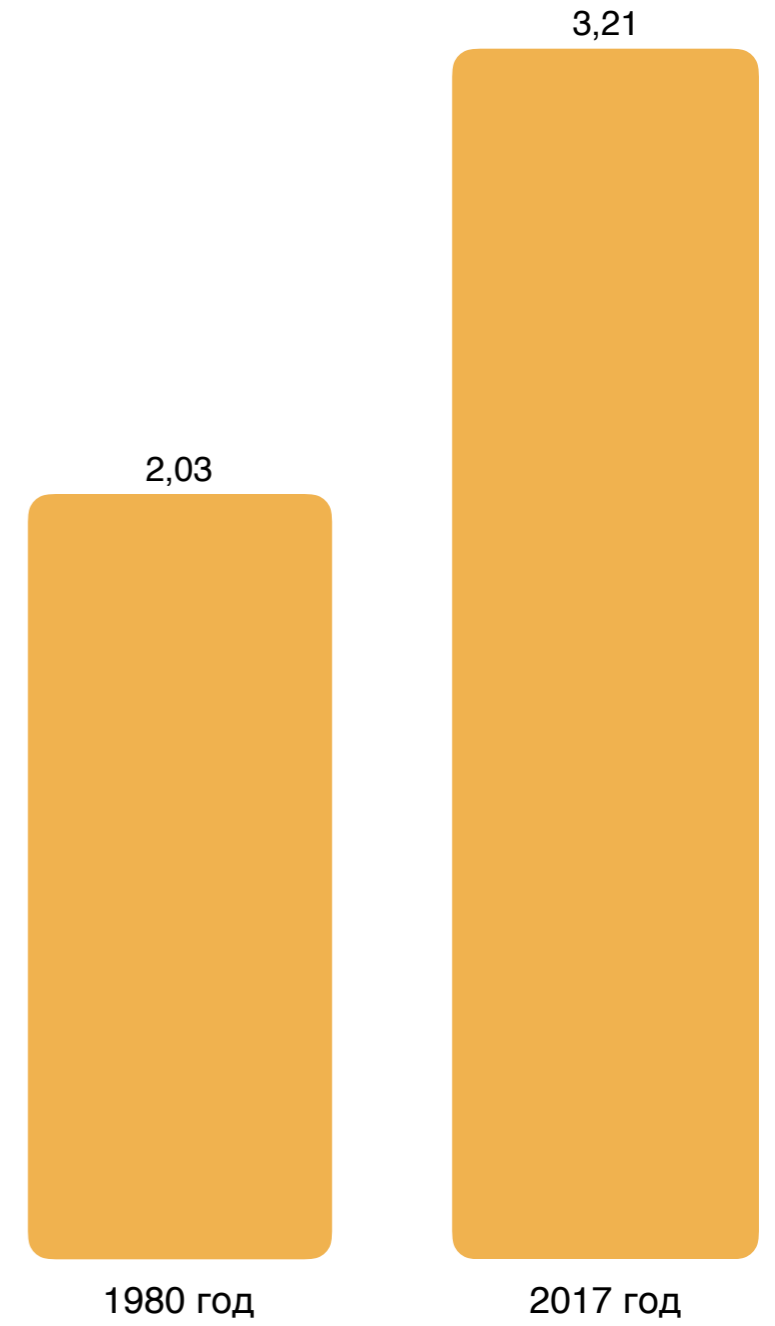
AMOUNT OF COWS (AR,BEL,KAZ,KYR,MOL,TAJ, UZ, RU)



MILK PRODUCTION (AR,BEL,KAZ,KYR,MOL,TAJ, UZ, RU)



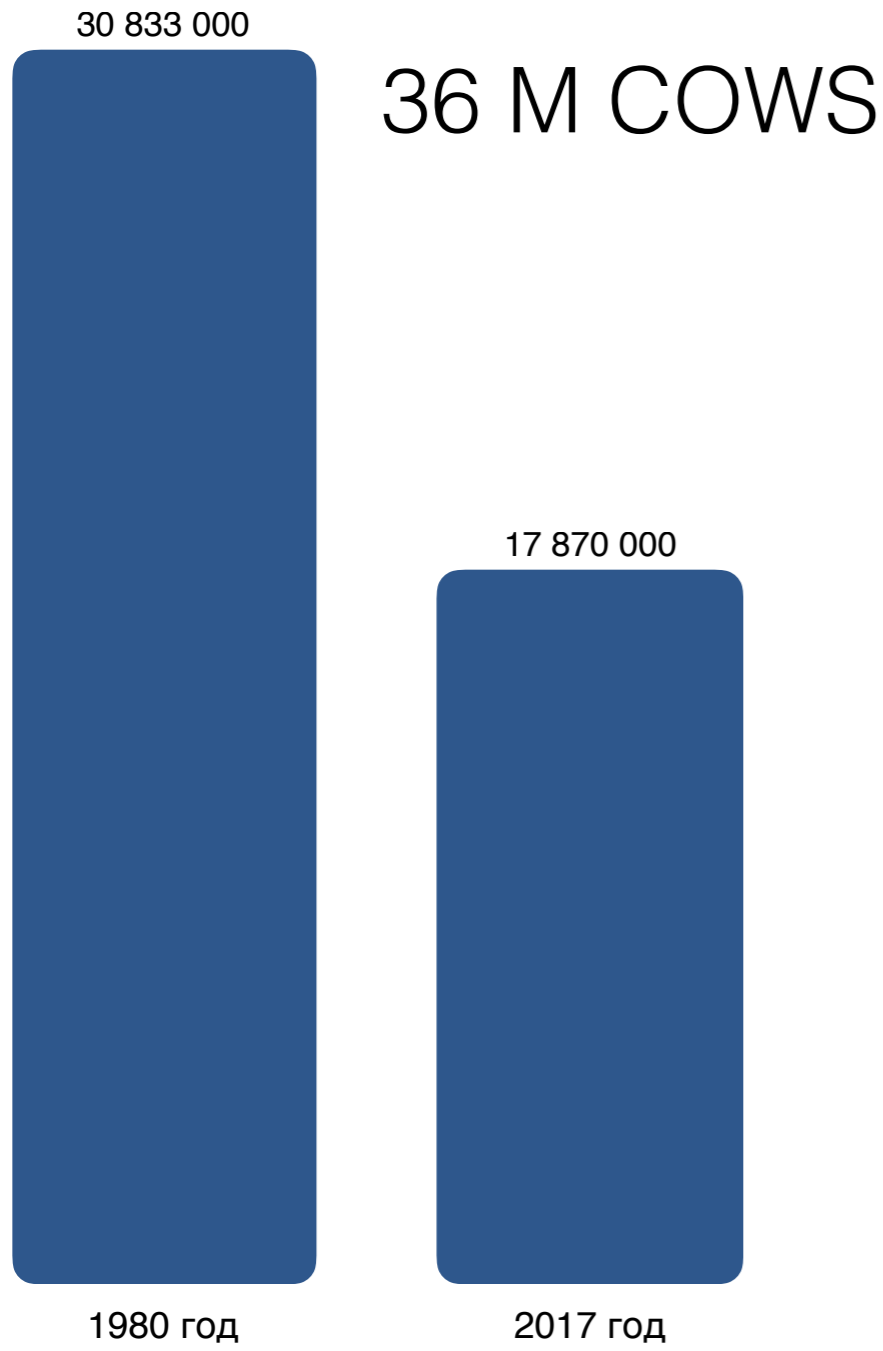
YIELD MT/COW/YEAR (AR,BEL,KAZ,KYR,MOL,TAJ, UZ, RU)



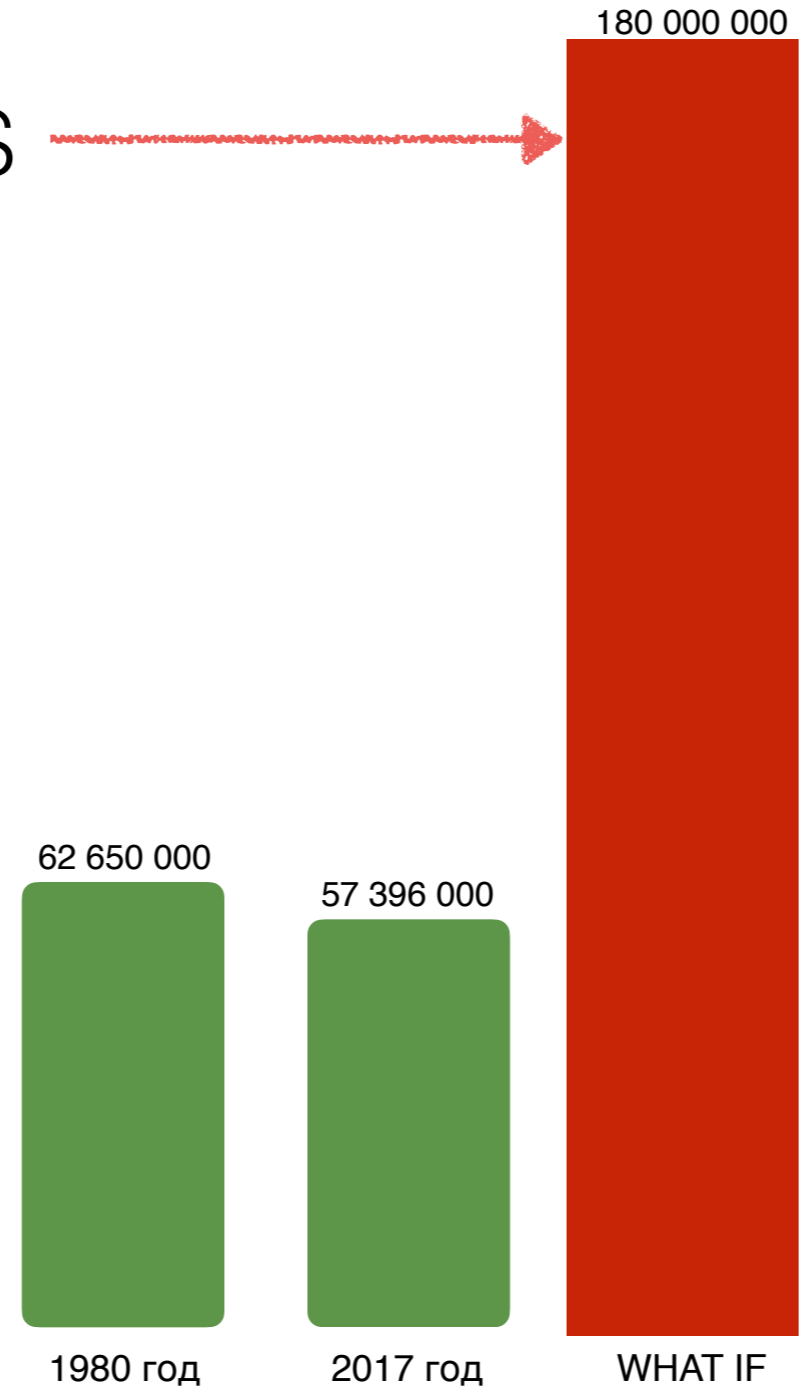


WHAT IF

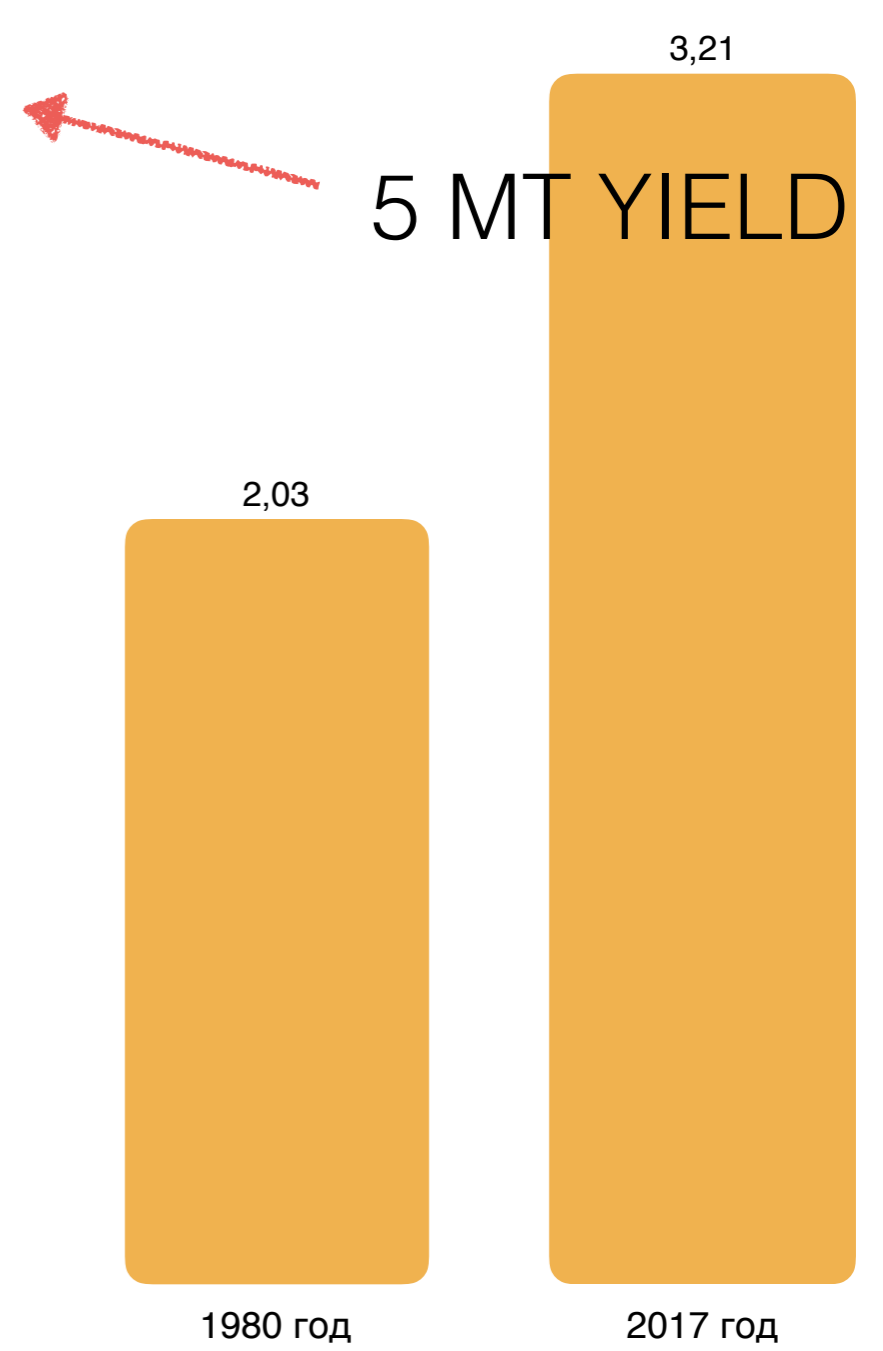
AMOUNT OF COWS (AR,BEL,KAZ,KYR,MOL,TAJ, UZ, RU)



MILK PRODUCTION (AR,BEL,KAZ,KYR,MOL,TAJ, UZ, RU)



YIELD MT/COW/YEAR (AR,BEL,KAZ,KYR,MOL,TAJ, UZ, RU)







ЕВРОПЕЙСКИЙ СОЮЗ

eda european dairy association

Trade for All - 16 October 2018 - IDF | 14

“By 2025, the EU will have FTAs with all countries of this world, but three....”

A photograph showing two men in dark suits and ties sitting at a wooden table. The man on the left is looking down at a laptop. The man on the right is looking towards him. On the table are a white coffee cup, a small bouquet of yellow flowers, a white laptop with 'John Clarke' on it, and a white water bottle. The background shows a bookshelf and a wall with colorful circular decorations.





НОВАЯ ЗЕЛАНДИЯ. ТРУДНОСТИ СОВРЕМЕННОГО РЫНКА

- Рыночные интервенции - выброс на рынки продукции по низким ценам
- Кризис системы ВТО.
- Тарифные войны.
- Рост потребления альтернативных белков
- Изменения климата
- Развитие общественного мнения не в пользу молока.



НОВАЯ ЗЕЛАНДИЯ

NZ market access pipeline.

FTAs or EPAs concluded with:

- Australia (1983) Singapore (2001) P4-Singapore, Chile, Brunei Darussalam (2005) Thailand (2005) China (2008) ASEAN & Australia (2010) Malaysia (2010) Hong Kong (2011) Chinese Taipei (2013) Korea (2015), Pacific Islands Pacer Plus (2017)

Negotiations concluded, awaiting ratification:

- **Immediate priority - CPTPP**, Gulf Cooperation Council (Kuwait, Oman, UAE, Bahrain, Qatar, Saudi Arabia,)

Negotiating with:

- Europe, Pacific Alliance, RCEP (Japan, India, Korea, China, Australia, ASEAN), India.

Future priorities:

- UK (following Brexit), Mercosur.



Thank you

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